

## La Perla Fashion Holding N.V. Registered office: Schiphol Boulevard 127, G4.02, 1118 BG Schiphol, the Netherlands

May 15, 2020

# Results for the year ended 31 December 2019

La Perla Fashion Holding N.V. ("La Perla" and together with its consolidated subsidiaries, the "Group"), a luxury fashion holding company and leading designer, manufacturer and retailer of luxury lingerie, nightwear and swimwear, announces results for the year ended 31 December 2019.

- La Perla business transformation strategy advancing well, reflected in progressively improving results during the year
- Strengthened management team in place following key talent hires
- Continuing positive trends in early 2020 disrupted by impact of Covid-19, resulting in suspension of forward guidance
- Focus on maximizing results in operating channels and geographies, reducing expenses and deferring investment, while continuing to implement business revitalization strategy

## Pascal Perrier, CEO of the Group's main operating subsidiary, commented:

"Our strategy to transform the business and revitalise the brand has shown encouraging results, demonstrated by the progressive increase in full price sales over the year and improved cost structure. New product lines have been well received by customers, while our marketing continues to evolve in line with our energy and vision to reach a broader, more inclusive customer base.

"We are now operating in a changed landscape, and the impact of COVID-19 will be far-reaching for the industry. During these times our priority is the health and safety of our colleagues, customers and business partners, while remaining focused on measures to protect the business. We remain confident in the strength of the iconic La Perla brand and our transformation strategy."

## **Financial Overview**

€ 000 unless stated	Consolidated La Perla Group 2019 <sup>(1)</sup>	Combined La Perla Fashion Holding N.V. and La Perla Global Management Ltd. <sup>(2)</sup> 2018
	Actual	Actual
Revenue Retail Wholesale/Other	85,821 74,077 11,744	106,240 94,876 11,364
Gross profit	41,871	43,215
Gross profit margin (%)	49	41
Operating Expenses	(86,132) <sup>(3)</sup>	(124,141)
EBITDA	(44,261)	(80,926)
Operating profit/(loss)	(72,765)	(91,316)
Profit/(loss) for the year	(89,041)	50,067
Earnings (loss) per share in €	(0.8471)	0.5007

(1) Reflects adoption of IFRS 16 during the period

(2) On February 25, 2018 the Company acquired 100% of the voting shares of La Perla Global Management (UK) Ltd., an unlisted company based in the United Kingdom. For the purposes of a comparable analysis of year-on-year performance, the year summary is presented on a pro-forma basis as if the acquisition had taken place on January 1, 2018. The La Perla Fashion Holding N.V. consolidated accounts are published from page 10.

(3) Includes social plan charge of €7.0 million.

The accounts can be viewed in full in the appendix.

#### **Operational report**

In 2019 the Group implemented a restructuring program and embarked on a revitalization strategy to transform its brand and business. Restructuring activity included:

- Re-establishing production and sourcing capability
- Streamlining La Perla's points of sale in order to focus on high-potential locations
- Improving the company's inventory management
- Simplifying and resizing La Perla's organizational structure

In mid-2019, management began to implement La Perla's revitalization strategy, which is based upon the following themes:

- Modernizing the La Perla brand to engage a broader audience
- Revitalizing the product to be more relevant for today's luxury consumer
- Bringing a digital mindset to all stages of La Perla's consumer interaction
- Enhancing the retail experience
- Building operational excellence, which includes investment in back-of-house infrastructure

## **Financial review**

La Perla's full year results reflect both 2018's legacy issues and 2019's transformation initiatives. Factors underlying the revenue decline in 2019 include:

- Lost sales from discontinued product categories which are not relevant under the revitalization strategy
- A reduction in selling space, due to the exit of low productivity retail locations
- Production complications reducing the supply of fresh merchandise to stores, particularly during the first half of the year
- A decline in promotional activity and discounting

Within this, initial success of the Group's transformation initiatives drove relative improvements in performance, particularly during the second half of the year. On a like-for-like basis, La Perla's directly-operated boutiques and concessions (together "physical retail") experienced double-digit gains in full-price sales during the second half of the year, relative to a decline in the first half. The gains were fueled by increases in core underwear category sales. Overall, the Group achieved positive like-for-like sales growth in physical retail during the fourth quarter. Wholesale/Other revenues increased, primarily due to customers' positive response to new product lines and the Group's improved merchandising and customer service.

During 2019, gross margin benefitted from the reduced promotional activity and supply chain rationalization. The reduction in operating expenses was largely driven by adoption of IFRS 16, the effect of the retail space rationalization and organizational improvements, partially offset by a  $\in$ 7.0 million charge associated with the implementation of a social plan in the Group's Italian operations.

The improvement in operating loss resulted from the above factors.

## Strategic highlights

Under its revitalization strategy, the company achieved good progress during the second half of 2019

- Strengthened management team. La Perla added key talent across its business in merchandising, marketing, commercial, operations and finance functions, building a seasoned executive team, strengthening the larger organization's core capability
- Began product revitalization. In design and merchandising, began to develop a product assortment aligned with today's luxury customer initial products expected to be present in-store during the second half of 2020
- Evolved marketing program. Began to evolve marketing imagery, messaging and media consistent with a broader, more inclusive customer base
- Launched Beauty. Launched La Perla Beauty subsidiary to capitalize on the brand's opportunity in the fragrance, color and skincare categories
- Strengthened infrastructure. Initiated upgrade of IT and core information systems, following several years of under-investment

#### Outlook

Although management was encouraged by a continuation of 2019's positive trends during the first few weeks of 2020, the Covid-19 crisis has significantly affected the business due to the closure of a majority of its physical stores and disruption to the production network. Given the ongoing Covid-19 crisis and the uncertainty in relation to further impact on the economy and consumer spending, the Group cannot adequately determine the future effect on its business. Therefore, La Perla is currently not providing forward guidance.

During this period, La Perla's management team is continuing to focus on maximizing the performance of the parts of the business continuing to operate while reducing expenses and deferring some investment, and continuing to implement its revitalization strategy.

#### Enquiries

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#### About La Perla:

La Perla Fashion Holding N.V., a luxury fashion holding company, is the direct shareholder of La Perla Global Management (UK) Limited and its subsidiaries (the "Operating La Perla Group"). La Perla, through the Operating La Perla Group, is a leading designer, manufacturer and retailer of luxury lingerie, nightwear and swimwear. The group operates under the brand "La Perla". Founded in 1954 in Bologna, Italy, the brand is renowned for its heritage and craftsmanship.

This release may contain forward-looking statements, i.e., statements that do not relate to historical facts or events. By their nature, forward-looking statements involve known and unknown risks and uncertainties, both general and specific. La Perla Fashion Holding N.V. bases these statements on its current plans, estimates, projections and expectations and they relate to events and are based on current assumptions that may not occur in the future. These forward-looking statements may not be indicative of future performance; the actual outcome of the financial condition and results of operations of La Perla Fashion Holding N.V. and its consolidated subsidiaries, and the development of economic conditions, may differ materially from, in particular be more negative than, those conditions expressly or implicitly assumed or described in such statements. Even if the actual results of operations and economic conditions, develop in line with the forward-looking statements contained in this press release, there can be no assurance that this will be the case in the future.

# La Perla Fashion Holding N.V. Amsterdam

Annual Report and financial statements For the year ended 31 December 2019



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# Three year summary

Like for like combination of the La Perla Holding N.V. Group as of 1 January 2017

La Perla Fashion Holding N.V. & La Perla Global Management Ltd.	Consolidated	Combined	Combined
_	2019	2018	2017
	€ 000	€ 000	€ 000
Income statement in summary			
Net sales Retail	74,077	94,876	112,044
Net sales Wholesale / Other	11,744	11,364	21,887
Revenue	85,821	106,240	133,931
Gross margin	41,871	43,215	56,009
Operating expenses	(86,132)	(124,141)	(167,090)
EBITDA	(44,261)	(80,926)	(111,081)
Operating profit/(loss)	(72,765)	(91,316)	(178,812)
Profit/(loss) before tax	(88,289)	50,729	(184,127)
Profit/(loss) for the year	(89,041)	50,067	(187,850)
Balance sheet in summary			
Brand and other intangible assets	28,249	32,061	36,644
Right of use assets	62,218		-
Properties, plant and equipment	12,278	15,267	19,452
Other non-current assets	9,526	10,617	10,639
Inventories and work in progress	33,566	44,352	81,273
Trade receivables	6,013	6,548	11,029
Other current assets	7,773	11,565	15,223
Cash and cash equivalents	11,443	32,505	17,459
Total assets	171,066	152,915	191,719
Non-current liabilities	218,037	110,806	159,824
Current liabilities	58,691	39,910	76,556
Equity	(105,662)	2,199	(44,661)
Total equity and liabilities	171,066	152,915	191,719
Key ratios			
Gross profit margin	0.49	0.41	0.42
Operating profit margin	(0.85)	(0.86)	(1.34)
Average number of employees in FTE	1,199	1,370	1,616
Earnings per share in $\in$	(0.8471)	0.5007	(1.8785)
Number of shares	105,111,112	100,000,000	100,000,000

#### Note:

To analyse the business straight forward the three year summary is presented like for like as if La Perla Fashion Holding N.V. already existed and owned the La Perla group as of 1 January 2017. This means that the overview above is not a consolidated overview but a combined overview for the years 2017 and 2018. The separate entities La Perla Fashion N.V. and La Perla Management Limited UK are audited in 2017 and 2018. The three year summary is the combination of these numbers. The balance sheet numbers and income statement numbers used during the purchase price allocation of the business combination is based on the same audited information as in R the three year overview. The impact of IFRS 16 is not included in 2018 and 2017 numbers.

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# **Management board report**

#### **Principal activities**

La Perla Fashion Holding N.V. ("the Company") is a public company with limited liability, incorporated under the laws of The Netherlands on 9 September 2016. The Company's registered office is Schiphol Boulevard 127 1118 BG Schiphol, the Netherlands. The company is registered at the Chamber of Commerce at 66809681.

La Perla Fashion Holding N.V. and its Subsidiaries (hereinafter the "Group") operate in the markets of luxury women's and men's underwear and swimwear (hereinafter the "Business"). The activities of design, production and sale (through retail and wholesale channels) are performed by the Group through its network of subsidiaries. The direct subsidiary La Perla Global Management (UK) is the Principal in all intercompany transactions, purchasing goods from the manufacturing entity of the Group and reselling those to the distributors and the commercial subsidiaries.

On 14 May 2020 the Board of Managing Directors authorized the consolidated financial statements for issue. The consolidated financial statements as presented in this report are subject to adoption by the Annual General Meeting of Shareholders, to be held on 15 June 2020.

#### Principal risks and uncertainties

The Group's activities expose it to a number of financial risks including liquidity risk, currency risk, credit risk and interest rate risk.

#### Liquidity risk

The Group's activities expose it to the risk that the company will not be able to meet its financial obligations as they fall due.

Further details of the Group's going concern position are disclosed in note 2.2 to the financial statements.

#### Currency risk

The Group is exposed to transactional foreign currency risk in relation to trade in foreign currencies and purchases (from third parties), whilst borrowings are mainly denominated in Euros. The directors review currency risk on an ongoing basis.

#### Covid-19 risk

The Group has had to deal with the consequences of the Covid-19 outspread which have materially and adversely affected the supply and demand for the Group's products and, therefore, its operating results have been negatively impacted post year end.

The Group has seen a negative impact on its supply chain, its manufacturing functions and its distribution systems. The Board is focused on improving its operations during these difficult times.

The main manufacturing operations are based in Bologna, Italy, which has been significantly affected, including a current lockdown which has been in force during part of 2020. Furthermore, the impact of this has also resulted in critical interruptions of the Company's distribution system. Finally, the Group has seen a number of temporary store closures since the beginning of this year.

The Group continues to operate in these difficult circumstances by focusing on its turnaround plan whilst adjusting for short term measures arising from Covid-19.

#### Credit risk

Credit risk is the risk of financial loss to the company if a customer or counterparty fails to meet its contractual obligations.

The Group's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. The credit risk can be considered limited as the Group adopts restrictive credit policies and regularly monitors the exposure with each single client. The receivables' credit risk is fragmented over its retail and trade customers.

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The credit risk on liquid funds is limited as the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

#### Interest rate risk

The Group's borrowings from related parties are issued at variable rates that expose the Group to interest rate risk. At year-end, if interest rates had been 50 basis point higher/lower with all other variables held constant, pretax losses for the year would have been about Euro 493 thousand higher/lower.

#### **Business review**

On 6 September 2019, the Company, was listed on the Euronext Growth segment of Paris Stock Exchange and trading in the shares started. The ISIN of the share is NL0012191662. In preparation of the issuance the Company increased share capital to 105,111,112 number of shares. The price of the Shares upon the Listing is  $\notin$  4.50. The market capitalization of La Perla was  $\notin$  473 million upon the Listing.

On 16 October 2019, the Company, launched a new subsidiary, La Perla Beauty. La Perla Beauty is a natural extension for the iconic La Perla brand and creates an exciting opportunity to share the modernised brand and its values with a broader consumer audience.

On the same day The Board of Directors of La Perla Fashion Holding N.V. ("La Perla" and together with its consolidated subsidiaries, "the Group") passed an in-principle resolution, approved by the Board of Supervisory Directors, to implement a  $\in$  200 million capital increase without subscription rights. The new shares will be admitted to trading on Euronext Growth following implementation of the capital increase. The capital increase is expected in Q2 of 2020.

On 5 December 2019 the shareholders' meeting of La Perla Fashion Holding N.V. ("La Perla" and together with its consolidated subsidiaries, "the Group") resolved to issue 20 million new shares without subscription rights to certain investors in the aggregate amount of  $\notin$  99 million. The issuance will be executed in Q2 of 2020.

#### **Business** operations

Focus in 2019 has been essentially on inventory rationalisation and refocus of the product offer. In 2019 like for like revenues amounted to  $\in$  85,8 million (2018:  $\in$  106,2 million), a 19% reported decrease compared with the prior year and comprise sales from following channels:

2019		2018		
€000	%	€000	%	
48,167	59%	61,953	59%	
16,189	19%	21,096	20%	
9,721	11%	11,827	11%	
74,077	86%	94,876	90%	
8,951	10%	7,725	7%	
1,352	2%	2,263	2%	
1,441	2%	1,376	1%	
85,821	100%	106,240	100%	
	€ 000 48,167 16,189 9,721 74,077 8,951 1,352 1,441	€ 000       %         48,167       59%         16,189       19%         9,721       11%         74,077       86%         8,951       10%         1,352       2%         1,441       2%	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	

Decrease in revenues has been driven by delivery delays in the initial phase of the transition period, impact of store closings and discontinuation of product lines other than lingerie and beachwear (ready to wear, shoes, male segment, etc) as well as much lower markdown sales.

Retail revenues decreased by 22% due to the abovementioned factors. Wholesale revenues increased by 16% compared with the previous year.

## INITIALS FOR IDENTIFICATION PURPOSES

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Group net debt excluding the financial lease liabilities as at 31 December 2019 amounted to  $\in$  121.2 million (2018:  $\in$  70.6 million) as follows:

	31 December 2019	31 December 2018
	€ 000	€ 000
Long term borrowings	132,650	103,098
Short term borrowings	11	20
Cash and cash equivalents	(11,443)	(32,505)
	121,218	70,613

All long-term borrowings at the balance sheet date are from La Perla Fashion Finance B.V. The proceeds of these loans are used in order to support the Group reorganisation.

#### **Going concern**

For the year ended 31 December 2019, the Group reported a total loss for the year of  $\notin$  89.0 million (2018: profit for the year of  $\notin$  4.5 million), shareholders' deficiency of  $\notin$  105.7 million (2018 restated: deficit of  $\notin$  35.6 million) and retained earnings of  $\notin$  119.7 million (2018 restated:  $\notin$  30.7 million).

The Board of Managing Directors have considered the going concern assumption given the current trading of the Company and Group and the funding considerations of the Group, which has been reconsidered in light of Covid-19 impact. The Group has received a financial commitment from the parent company in writing, which states that the parent company will provide financial support to enable the Group to meet its financial obligations as they fall due as set out below, although the directors note that the funding facility received by the parent company is a debt facility of up to  $\epsilon$ 250 million.

In forming the judgment, the board of managing directors also considered the following matters:

i) During 2019 and 2020, the Company received a letter of financial support from a shareholder, La Perla Fashion Finance B.V., and on 13 July 2018, La Perla Fashion Finance B.V. secured a debt facility up to  $\notin$  250 million. As a result, the Company will have sufficient funding to enable it to meet its objectives and financial obligations. By the end of 2019,  $\notin$  141.1 million of funding had been provided and the Directors are confident that La Perla Fashion Finance B.V. has the ability to provide all the necessary financial support. To date La Perla Fashion Finance B.V. has been able to provide financial support when required in support of this assessment.

ii) The Company used a net operating cash out flow for the financial year ended 31 December 2019 of  $\in$  41.6 million (2018:  $\in$  69.3 million). In line with strategy and expectations of prior year the operational costs decreased in 2019. Management expect that the operating costs will continue to reduce in the subsequent financial year as a result of restructuring its operations, which will reduce the negative operating cash flows.

iii) At the time of signing, the global impact of Covid-19 is evolving. Management has continually assessed the situation so that as the 'lock down' in Asia was introduced, measures were taken to switch the marketing focus to e-commerce and towards the European and American markets; and as the Chinese markets began to reopen, and the US and EMEA ones shut, the focus returned to Asia. At the same time, contingency plans, including recruitment freezes and project and investment delays, have been made and the company is able to utilise all the various government backed payroll and taxation support initiatives made available to retail companies around the world. The directors note however the negative impact on revenues (and production) which Covid-19 has created.

Although the restructuring is still ongoing and therefore includes uncertainties surrounding its implementation, the directors are confident that the reorganization process will provide positive results in a short period of time allowing the Group to operate in the foreseeable future.

Based on the information above, taking into account the impact of Covid-19, the Group will require further funding in order to complete its restructuring programme. The directors also note that there may be circumstances which would require further funding over and above the committed facility of up to €250m already provided. Whilst the outcome of any further funding may not be predicted at this time, the directors note the funds received to date from its parent company. Notwithstanding this uncertainty, the directors have formed POSES the conclusion that it is appropriate to prepare the financial statements on a going concern basis.



#### Dividends

The Board of Managing Directors do not recommend the payment of a dividend (2018: € nil).

#### **Research and development**

Research and development is not applicable for the Company.

#### **Employee consultation**

The Group places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factor affecting the performance of the Group and the Company. Employee representatives are consulted regularly on a wide range of matters affecting their current and future interests.

#### Health and safety

The Directors and senior management are committed to providing for the welfare, health and safety of the Group's employees and have procedures in place, including regular monitoring by third party specialists, to ensure compliance with its legal and contractual obligations. These procedures are reassessed on regular basis, especially in light of the requirements arising from Covid-19.

#### Governance

La Perla Fashion Holding N.V. is set up in a two-tier corporate structure consisting of a Board of Managing Directors and a Supervisory Board.

#### Board of Managing Directors

La Perla Fashion Holding N.V. is managed by the Board of Directors. Under Dutch Law, the Board of Directors is accountable and ultimate responsible for the management and external reporting of La Perla Fashion Holding N.V. The Board of Directors is answerable to shareholders at the Annual General Meeting of Shareholders and is accountable for its performance to the Supervisory Board.

The Board of Managing Directors consists of two directors:

- I. Khan, appointed 23 August 2019
- C.S. Vickers, appointed per 23 August 2019

#### Supervisory Board

The Supervisory Board supervises the Board of Managing Directors. The Supervisory Board is an independent corporate body.

The Supervisory Board of the Company consists of three directors:

- F. Kodellas de la Morena, appointed per 23 August 2019
- R.D. Salem, appointed per 23 August 2019
- E. Speight, appointed per 5 December 2019

#### Management expectations of future operations

The Board of Managing Directors are confident that the proper execution of the strategic plan will allow the Group to break-even in the mid-term.

#### **Responsibility Statement**

The Board of Managing Directors is responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Director to prepare financial statements for each financial year. Under that law the Director(s) is (are) required to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS-EU). Under company law the Board of Managing Directors must not approve the annual report unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing the financial statements, International Accounting Standard 1 requires that Board of Managing Directors: Descent and apply accounting policies:

Properly select and apply accounting policies;

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- Present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to
  enable users to understand the impact of particular transactions, other events and conditions on the entity's
  financial position and financial performance; and
- Make an assessment of the Company's ability to continue as a going concern.
- The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the applicable Accounting Standards. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.
- The Directors are responsible for the maintenance and integrity of the corporate and financial information included in this report. Legislation in the Netherlands governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

#### **Board of Managing Directors Responsibility Statement**

We as Board of Managing Directors confirm that to the best of our knowledge:

- The financial statements, prepared in accordance with the relevant financial reporting framework, give a true
  and fair view of the assets, liabilities, financial position and profit or loss of the Company and the
  undertakings included in the consolidation taken as a whole;
- The Annual Report, includes a fair review of the development and performance of the business and the
  position of the Company and the undertakings included in the consolidation taken as a whole, together with
  a description of the principal risks and uncertainties that they face; and
- The Annual Report and financial statements, taken as a whole, are fair, balanced and understandable and
  provide the information necessary for Shareholders to assess the Company's performance, business model
  and strategy.

This Responsibility Statement was approved by the Board of Managing Directors on 14 May 2020 and is signed on its behalf by:

Imran Khan

Sheena Vickers



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**Consolidated financial statements 2019** 

# INITIALS FOR IDENTIFICATION PURPOSES



# **Consolidated statement of comprehensive income** For the year ended 31 December 2019

	Notes	2019	2018
		€ 000	€ 000
Revenue	4	85,821	85,650
Cost of sales	5	(43,950)	(47,242)
Gross margin		41,871	38,408
Marketing and selling expenses		(50,498)	(68,669)
General and administrative expenses		(35,634)	(35,753)
Operating loss before amortisation and depreciation		(44,261)	(66,014)
Amortisation, depreciation & write off		(28,504)	(5,326)
Operating profit/(loss)		(72,765)	(71,340)
Financial income/(expenses)	8	(16,638)	74,911
Other income and expenses	-	1,114	1,631
Profit/(loss) before tax		(88,289)	5,202
Income taxes	9	(752)	(662)
Profit/(loss) for the year		(89,041)	4,540
Items that will not be reclassified subsequently to the pro	fit and loss		
Actuarial gains/(losses)		(304)	120
Deferred taxes on actuarial gains/(losses)	-	1.10 - 72 1.241	(29)
Items that may be reclassified subsequently to the profit a	and loss	(304)	91
foreign currencies	·	(2,479)	(3,313)
Total other gains/(losses) net of tax effect		(2,479)	(3,313)
Total comprehensive profit/(loss) for the year	_	(91,824)	1,318

INITIALS FOR IDENTIFICATION PURPOSES



# **Consolidated statement of financial position** For the year ended 31 December 2019

	Notes	31 December 2019	31 December 2019
		€ 000	€ 000
Non-current assets			
Brand and other intangible assets	10	28,249	32,061
Right of use assets	11	62,218	85,298
Properties, plant and equipment	12	12,278	15,267
Other non-current assets	13 _	9,526	10,617
Total non current assets		112,271	143,243
Current Assets			
Inventories and work in progress	14	33,566	44,352
Trade receivables	15	6,013	6,548
Other current assets	16	7,773	10,454
Cash and cash equivalents	17	11,443	32,505
Fotal current assets		58,795	93,859
Non-current liabilities			
Long term borrowings	18	132,650	103,098
Long term financial lease liabilities		72,459	90,370
Provisions	19	8,119	7,956
Deferred tax liabilities	20	100	84
Other non-current liabilities	21	4,709	4,917
otal non current liabilities		218,037	206,425
Current liabilities			
Short term borrowings	18	11	20
Short term financial lease liabilities		26,653	36,745
Trade payables	22	16,994	17,195
Provisions	19	3,512	1,249
Other current liabilities	23	11,521	11,098
'otal current liabilities		58,691	66,307
Net assets/(liabilities)	-	(105,662)	(35,630)
Zquity			
Share capital		1,051	1,000
Share premium		21,741	
Cumulative translation adjustment		(189)	2,290
Other reserves		(8,559)	INITIAL (8,255)
Retained earnings		(119,706)ENT	IFICATIC(30,665)
otal Equity	25	(105,662)	(35,630)



# Consolidated statement of changes in shareholder's equity

For the year ended 31 December 2019

No	otes _	Share capital	Share premium	Trans- lation reserve	Other reserves	Retained earnings	Total equity
		€ 000	€000	€ 000	€000	€000	€000
Balance at 1 January 2018	-	1,000	-	-	-	(119)	881
Comprehensive income			•			•	
Profit/(loss) for the period			-	-	-	1,318	1,318
Other comprehensive income	_		-	2,290	(8,255)	5,965	-
Total comprehensive income		121	-	2,290	(8,255)	7,283	1,318
Balance at							
31 December 2018	0	1,000	( <u>_</u> )	2,290	(8,255)	7,164	2,199
IFRS 16			-	st <del>a</del> t		(37,829)	(37,829)
Balance at	0		, e				
1 January 2019	-	1,000		2,290	(8,255)	(30,665)	(35,630)
Comprehensive income							
Profit/(loss) for the period		-	×	() <b>•</b> (	(#x)	(89,041)	(89,041)
Other comprehensive income	_			(2,479)	(304)		(2,783)
Total comprehensive income		1 <b>4</b> 1	-	(2,479)	(304)	(89,041)	(91,824)
Issued shares							
Issue of share capital		51	22,816	2 <b>4</b> )	-	-	22,867
Transaction cost	6		(1,075)	-	-	· ·	(1,075)
Total issued shares		51	21,741	:17 <sup>-</sup> 1	÷.	, Ť	21,792
Balance at	2						
31 December 2019	19 _	1,051	21,741	(189)	(8,559)	(119,706)	(105,662)

# INITIALS FOR IDENTIFICATION PURPOSES



# Consolidated cash flow statement

For the year ended 31 December 2019

	2019	2018	
	€000	€ 000	
Cash and cash equivalent at the beginning of the year	32,485	196	
Cash flows from operating activities			
Net income (loss) of the year	(89,041)	4,540	
Depreciation and Amortisation	25,416	5,326	
Impairment tangible assets	115	-	
Impairment right of use assets	919	-	
Impairment intangible assets	2,053	-	
(Increase)/Decrease in inventories	10,786	(44,352)	
(Increase)/Decrease in receivables	495	(18,100)	
Increase/(Decrease) in payables	(261)	38,638	
Increase/(Decrease) in provision	1,861	3,956	
Other working capital variation	3,127	3,313	
Net cash generated from operating activities	(44,530)	(6,679)	
Cash flow from investing activities			
Investment in property, plant and equipment	(949)	(9,942)	
Investment in right of use assets	3,794	-	
investment in intangible assets	(476)	(20,593)	
Increase)/Decrease in security deposits	590	(32,061)	
Net cash used in investing activities	2,959	(62,596)	
Cash flow from financing activities			
Short term borrowing		20	
Long term borrowing	30,227	103,098	
Lease liabilities	(29,800)	-	
Proceeds from issuance of shares	21,792	-	
Net cash generated from financing activities	22,219	103,118	
Effect of forex on cash	(1,701)	(1,534)	
Cash and cash equivalent at the end of the period	11,432	32,505	
Analysis of Net Cash			
Intrysis of Her Cush	2019	2018	
Cash and cash equivalents as per Balance Sheet	11,443	32,505	
Bank overdrafts		CATION D(20)	
Net Cash	11,432	32,485	
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# Notes to the consolidated financial statements

For the year ended 31 December 2019

# 1. Corporate information

#### **Principal activities**

La Perla Fashion Holding N.V. ("the Company") is a public company with limited liability, incorporated under the laws of The Netherlands on 9 September 2016. The Company's registered office is Schiphol Boulevard 127 1118 BG Schiphol, the Netherlands. The company is registered at the Chamber of Commerce at 66809681.

La Perla Fashion Holding N.V. and its Subsidiaries (hereinafter the "Group") operate in the markets of luxury women's and men's underwear and swimwear (hereinafter the "Business"). The activities of design, production and sale (through retail and wholesale channels) are performed by the Group through its network of subsidiaries. The direct subsidiary La Perla Global Management (UK) is the Principal in all intercompany transactions, purchasing goods from the manufacturing entity of the Group and reselling those to the distributors and the commercial subsidiaries.

On 14 May 2020 the Board of Managing Directors authorized the consolidated financial statements for issue. The consolidated financial statements as presented in this report are subject to adoption by the Annual General Meeting of Shareholders, to be held on 15 June 2020.

## 2. Accounting policies

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied with those applied by the Group's trading entities.

#### 2.1 Structure of the financial statements and basis of preparation

The Group and company financial statements are expressed in thousands of euro's (rounded to the nearest thousand) unless otherwise stated.

The consolidated and company financial statements for the year ended 31 December 2019 have been prepared and approved by the Directors and drawn up in accordance with the International Financial Reporting Standards ("IFRS") as endorsed in the EU and with the statutory provisions of Part 9, Book 2 of the Dutch Civil Code.

The Group and company financial statements have been prepared on the historical cost basis except for certain intangible assets that are measured at fair values at the end of the reporting period, as explained in the accounting policies below.

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Control is achieved where the Company has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. Control is achieved where the Company has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. Control is achieved where the Company has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate, Intra-group balances and any unrealised gains and losses or income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements. The cash flow statement was prepared applying the indirect method.

## INITIALS FOR IDENTIFICATION PURPOSES



#### 2.2 Going concern

For the year ended 31 December 2019, the Group reported a total loss for the year of  $\in$  89.0 million (2018: profit for the year of  $\in$  4.5 million), shareholders' deficiency of  $\in$  105.7 million (2018 restated: deficit of  $\in$  35.6 million) and retained earnings of  $\in$  119.7 million (2018 restated:  $\in$  30.7 million).

The Board of Managing Directors have considered the going concern assumption given the current trading of the Company and Group and the funding considerations of the Group, which has been reconsidered in light of Covid-19 impact. The Group has received a financial commitment from the parent company in writing, which states that the parent company will provide financial support to enable the Group to meet its financial obligations as they fall due as set out below, although the directors note that the funding facility received by the parent company is a debt facility of up to  $\epsilon$ 250 million. In forming the judgment, the board of managing directors also considered the following matters:

i) During 2019 and 2020, the Company received a letter of financial support from a shareholder, La Perla Fashion Finance B.V., and on 13 July 2018, La Perla Fashion Finance B.V. secured a new debt facility up to  $\in$  250 million. As a result, the Company will have sufficient funding to enable it to meet its objectives and financial obligations. By the end of 2019,  $\in$  141.1 million of funding had been provided and the Directors are confident that La Perla Fashion Finance B.V. has the ability to provide all the necessary financial support. To date La Perla Fashion Finance B.V. has been able to provide financial support when required in support of this assessment.

ii) The Company used a net operating cash out flow for the financial year ended 31 December 2019 of  $\in$  41.6 million (2018:  $\in$  69.3 million). In line with strategy and expectations of prior year the operational costs decreased in 2019. Management expect that the operating costs will continue to reduce in the subsequent financial year as a result of restructuring its operations, which will reduce the negative operating cash flows.

iii) At the time of signing, the global impact of Covid-19 is evolving. Management has continually assessed the situation so that as the 'lock down' in Asia was introduced, measures were taken to switch the marketing focus to e-commerce and towards the European and American markets; and as the Chinese markets began to reopen, and the US and EMEA ones shut, the focus returned to Asia. At the same time, contingency plans, including recruitment freezes and project and investment delays, have been made and the company is able to utilise all the various government backed payroll and taxation support initiatives made available to retail companies around the world.

Although the restructuring is still ongoing and therefore includes uncertainties surrounding its implementation, the directors are confident that the reorganization process will provide positive results in a short period of time allowing the Group to operate in the foreseeable future.

Based on the information above, taking into account the impact of Covid-19, the Group will require further funding in order to complete its restructuring programme. The directors also note that there may be circumstances which would require further funding over and above the committed facility of up to €250m already provided. Whilst the outcome of any further funding may not be predicted at this time, the directors note the funds received to date from its parent company. Notwithstanding this uncertainty, the directors have formed the conclusion that it is appropriate to prepare the financial statements on a going concern basis.

#### 2.3 Application of new and revised International Financial Reporting Standards (IFRSs)

The application of relevant new IFRSs, International Accounting Standards ("IAS") or amendments to existing standards, which required implementation by the Group in the year ended 31 December 2019.

The Group is assessing the impact of the amendments to accounting standards that have been issued but not yet in force. Below are listed the standards and interpretations that were not yet in force at the date of preparation of the Group's consolidated financial statements, even if issued and not adopted by the Group:

IFRS 16 was published in January 2016 and replaces IAS 17 Leases, IFRIC 4 Determining whether and arrangement contains a lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the substance of transactions in the legal form of a lease.

IFRS 16 defines the principles for the recognition, measurement, presentation and disclosure of leases and URPOSES requires lessees to recognise all leases on the balance sheet on the basis of a single model similar to the one used



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to account for finance leases under IAS 17. The standard came into force for financial years beginning on or after 1 January 2019. The Group has elected to adopt IFRS 16 under the Modified Retrospective approach and as such prior-year comparatives will not be restated.

#### 2.4 Foreign currencies

The Group and company financial statements are presented in Euro, which is the Group and company's presentational and functional currency. Each Group company determines the functional currency to be used to value the accounts in the financial statements. Transactions in foreign currency are initially recorded at the exchange rate (referred to the functional currency) at the transaction date. Monetary assets and liabilities in foreign currency are translated to the functional currency at the exchange rate at the balance sheet date. All exchange differences are recognised in the income statement. Non-monetary items valued at historical cost in foreign currency are translated by using the exchange rates in effect on the date the transaction was first recorded. Non-monetary items recorded at fair market value in foreign currency are translated by using the exchange rate on the date the value was calculated.

At the closing date of each subsidiary's financial statements, assets and liabilities were translated into the currency in which Group presents its financial statements (the Euro) at the exchange rate in effect on such date, and the income statement was translated by using the average exchange rate for the year. Exchange differences deriving from translation are charged directly to equity and are recorded in a specific equity reserve.

Goodwill and fair value adjustments generated at the time of allocation of acquisition cost of a foreign company are recorded in the appropriate currency and translated by using the exchange rate at year-end.

#### 2.5 Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax. *Current tax* 

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the consolidated statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible.

The Group and company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

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The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

#### 2.6 Property, plant and equipment

Land and buildings held for use in the production are stated at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Freehold land is not depreciated. Fixtures and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation of property, plant and equipment is calculated to write off the cost or deemed cost, less residual value, of the assets in equal annual instalments over their estimated useful lives at the following rates:

Type of asset	Category of property, plant and equipment	Useful life
- Land	Land and buildings	Not depreciated
- Freehold buildings	Land and buildings	Up to 50 years
- Plant, machinery, fixtures and fittings	Fixtures, fittings and equipment	3-8 years
- Retail fixtures and fittings	Fixtures, fittings and equipment	2-5 years
- Office equipment	Fixtures, fittings and equipment	3 years
- Computer equipment	Fixtures, fittings and equipment	5 years
- Assets under construction	Assets under construction	Not depreciated
- Leasehold improvements	Leasehold improvements	Term of lease

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### 2.7 Intangible assets

Intangible assets acquired separately

Intangible assets such as trademarks, licences and key money that are acquired separately are capitalised at the purchase cost and amortised on a straight-line basis over their estimated useful economic lives, which are as follows:

Type of asset	Useful life
- Trademarks	25 years
- Licences	3 years
- Software	5 years
- Know How	2 years
- Key Money	Indefinite or life of lease

Intangible assets also include amounts paid by the Group to take over lease contracts relating to certain retail stores, defined as "key money". Key money, only in specific and identified cases based on the location and the terms of the lease contract, are considered intangible assets with indefinite useful lives. Consistent with S FOR valuations prepared by independent experts, certain specific safeguards provided by the landlord, market practice OSES and the Group's strategy to renew leases significantly in advance of the end of the contract, together suggest that



the value of certain key money may remain constant over time and should therefore not be subject to amortisation, but tested for impairment in accordance with IAS 38 and IAS 36.

Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.

#### Intangible assets acquired in a business combination

Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses except for the key money rights, on the same basis as intangible assets that are acquired separately.

#### 2.8 Impairment of tangible and intangible assets other than goodwill

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired.

The recoverable amount is the higher of fair value less costs to sell and value in use in assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in this case the reversal of the impairment loss is treated as a revaluation increase.

#### 2.9 Leases

In accordance with the exemptions provided by paragraph 5 of the standard, the Group and the Company has elected to apply IFRS 16 to all of its leases, except for the following:

- short-term leases, with a lease term of 12 months or less as of the commencement date; .
- leases for which the underlying asset is of low value (equivalent of below € 5), based on the value of the . asset when it is new; and
- variable lease payments without minimum guaranteed that, by definition, cannot be considered firm and therefore do not constitute lease liabilities to be recognised in the balance sheet.

#### Recognition of leases under IFRS 16

Recognition of leases under IFRS 16 Under IFRS 16, for each affected lease, the following items are recognised in the balance sheet as of the PORPOSES commencement date:



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- a lease liability, corresponding to the present value of all fixed future payments for the estimated term of the lease. The current and non-current portions of the liability are presented separately. Fixed future lease payments include the remeasurement of any payments that depend on an index or a growth rate established in the lease. They may also include the value of any purchase options or estimated penalties for terminating the lease, where the company is reasonably certain to exercise these options. In addition, any lease incentives receivable as of the commencement date are deducted from fixed payments;
- a right-of-use asset, corresponding to the value of the lease liability less any incentives received from the lessor and plus any prepaid lease payments, initial direct costs and the estimated cost of restoring the asset where required by the terms and conditions of the lease.

After the commencement date and at each reporting date the lease liability is remeasured as follows:

- an increase reflecting the discounting adjustments made over the period depending on the incremental borrowing rate applied to the lease, with a corresponding entry to "Interest expense on leases", a new line item included within "Interest payable and similar charges" in the income statement; a reduction reflecting the lease payments made over the period, with a corresponding entry to "Cash and cash equivalents" in the Statement of financial position;
- an increase reflecting any revisions to the index or growth rate applicable to the lease payments, where appropriate, with a corresponding entry to "Right-of-use assets" in the Statement of financial position;
- an increase or a reduction reflecting the remeasurement of future lease payments further to a change in the estimated lease term, with a corresponding entry to "Right-of-use assets" in the Statement of financial position;

The right-of-use asset is remeasured as follows:

- a reduction reflecting the depreciation of the asset on a straight-line basis over the term of the lease, with a corresponding entry to "Depreciation of right-of-use assets" within "Amortisation, depreciation & write off" in the Statement of comprehensive income;
- a reduction reflecting the potential impairment of right-of-use assets, with a corresponding entry to "Amortisation, depreciation & write off" in the Statement of comprehensive income;
- an increase reflecting any revisions to the index or growth rate applicable to the lease payments, where appropriate, with a corresponding entry to "Lease liabilities" in the Statement of financial position;
- an increase or a reduction reflecting the remeasurement of future lease payments further to a change in the estimated lease term, with a corresponding entry to "Lease liabilities" in the Statement of financial position.

The impact of applying IFRS 16 on the Statement of comprehensive income can be summarised as follows:

- within "Administrative expenses" the variable lease payments, rental charges and payments under short-term leases or leases with a low-value underlying asset,
- within "Administrative expenses" the straight-line depreciation of right-of-use assets;
- within "Interest payable and similar charges", the interest expense corresponding to the unwinding of the discount on lease liabilities.

#### Estimation of lease terms

The lease term corresponds to the non-cancellable period for which a lessee has the right to use an underlying asset, together with both:

- periods covered by an option to extend the lease if the lessee is reasonably certain to exercise that option; and
- periods covered by an option to terminate the lease if the lessee is reasonably certain not to exercise that option.

When estimating the terms of its property leases, the company divides the underlying assets into two categories:

• points of sale: the lease term corresponds to the initial term of the lease on the signature date, namely without taking into account any extension options, except for contracts for which the company intention is to exercise the extension option or to early terminate the lease. For the most part of contracts the



company intention, aligned with the strategy of the last two years, is to take advantage of opportunities to relocate its stores or to close the stores with low performances throughout the term of the lease; and other properties (offices, logistics, production centres and cars): the lease term corresponds to the initial term of the lease together with any periods covered by an extension option only if the company is reasonably certain to exercise that option, based on expected future usage of the underlying assets, otherwise the extension period are not taken into account considering the intention of the company to improve general expenses.

Certain leases include automatic renewal clauses or have indefinite terms. The company is unable to reliably determine the estimated lease term for these leases beyond their strictly contractual period. Accordingly, they are accounted for as leases with no extension option. For the transition purpose, they were considered for a period of 18 months starting from the transition date.

The company continues to depreciate improvements to its stores and other buildings consistently with the term of the underlying leases, and has not changed its approach compared to the accounting treatment applicable in previous year. Many different factors are taken into account in determining the depreciation period of leasehold improvements, including the term of the underlying lease.

#### Determination of the discount rate applicable to lease liabilities

The Group and the Company believes that there is no readily available means of determining the interest rates implicit in its leases and has thus elected to apply the incremental borrowing rate. Considering that the company has no external line of credit, the incremental borrowing rate corresponds to the rate of interest that the company pays on shareholder loans.

The rates used as of 1 January 2019 to calculate the impact of the transition to IFRS 16 were based on the interest rate applicable to the incremental funding of the shareholder loans.

#### Deferred taxes relating to leases accounted for under IFRS 16

The first-time application of IFRS 16 gave rise to deferred tax assets as of 1 January 2019 because the company has applied the simplified retrospective approach for its transition to the standard, with negative impact on equity due to the impairment of the right-of-use assets for certain point of sales for which the fixed assets were expected not to be recoverable. These deferred tax assets were not recognised in the balance sheet as they were not expected to be recoverable.

Future changes in lease liabilities and right-of-use assets, which each follow their own respective logic in terms of financial amortisation/straight-line depreciation will generate deferred taxes in subsequent periods. These deferred taxes will be recognised on a net basis (deferred tax asset or liability) for each contract if they are expected to be recoverable.

#### Transition approach and practical expedients applied as of 1 January 2019

In accordance with the transitional provisions set out in IFRS 16, the Group and the Company has chosen to apply the modified retrospective approach for its transition to the standard, which consists in accounting for the cumulative impact of applying IFRS 16 in its financial statements as of the date of first-time application, i.e., 1 January 2019. Under this method, comparative periods are not restated.

Accordingly, as of 1 January 2019, the company recognised:

- current and non-current lease liabilities for leases previously classified as operating leases in accordance with IAS 17. These liabilities represent the present value of outstanding fixed lease payments, discounted at the incremental borrowing rate applicable to each of the leases as of 1 January 2019;
- provision for risk for the estimated cost of restoring the asset where required by the terms and conditions of the lease;
- right-of-use assets for these same leases, at the amount of the corresponding lease liability, adjusted for any prepaid or accrued lease payments previously recognised within other current assets or other N PURPOSES



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current liabilities in the balance sheet and adjusted for the estimated cost of restoring the asset where required by the terms and conditions of the lease; and

• recognise an impairment loss for of the right-of-use assets for certain point of sales for which the fixed assets were expected not to be recoverable, with negative impact on equity as of 1 January 2019.

In accordance with the transitional provisions of IFRS 16 (paragraph C10), the company has elected to apply the following practical expedients to all of the leases concerned:

- use of the same scope of leases as defined under IAS 17; and
- use of hindsight to determine the lease term.

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Impact of the transition on the balance sheet as of 1 January 2019:

	31 December 2018	First time application of IFRS 16	1 January 2019
	€000	€ 000	€000
Non-current assets	0000	000	000
Brand and other intangible assets	32,061	-	32,061
Right of use assets		85,298	85,298
Properties, plant and equipment	15,267		15,267
Other non-current assets	10,617	-	10,617
Total non current assets	57,945	85,298	143,243
Current Assets			
Inventories and work in progress	44,352		44,352
Trade receivables	6,548	-	6,548
Other current assets	11,565	(1,111)	10,454
Cash and cash equivalents	32,505	a. 5 7	32,505
Total current assets	94,970	(1,111)	93,859
Non-current liabilities			
Long term borrowings	103,098		103,098
Long term financial lease liabilities	1	90,370	90,370
Provisions	2,707	5,249	7,956
Deferred tax liabilities	84		84
Other non-current liabilities	4,917		4,917
Total non current liabilities	110,806	95,619	206,425
Current liabilities			
Short term borrowings	20	-	20
Short term financial lease liabilities	-	36,745	36,745
Trade payables	17,195	14 <u>88</u> 5	17,195
Provisions	1,249		1,249
Other current liabilities	21,446	(10,348)	11,098
Total current liabilities	39,910	26,397	66,307
Net assets/(liabilities)	2,199	(37,829)	(35,630)
Equity			
Share capital	1,000		1,000
Share premium	1	-	-
Cumulative translation adjustment	2,290	-	2,290
Other reserves	(8,255)	-	(8,255)
Retained earnings	7,164	(37,829)	(30,665)
Total Equity	2,199	(37,829)	(35,630)

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				2019
				€ 000
Off-balance sheet comm	itments relating to o	perating leases as of Dec	ember 31	
2018 (reported)	innents relating to o	per aring reases as or Dee	ember 51,	90,882
		balance sheet commitmen	ts relating to	
operating leases as of D	n an the second second second second second			(17,117)
Off-balance sheet comm 2018 (discounted at the		perating leases as of Dec ng rate)	ember 31,	73,765
Leases with a commence liabilities)	ment date after Janua	ary 1, 2019 (not included i	n lease	
value underlying asset I	Difference in estimated	as of January 1, 2019) Lea d lease terms (including p		
by extension or terminat	ion options in lease li	abilities)		53,350
Other impacts				-
Lease liabilities as of Ja	nuary 1, 2019			127,115
				2019
				<ul> <li>a) setting</li> </ul>
Charges to depreciation	on right-of-use asset	s - Property leases		€ 000
Charges to depreciation Charges to depreciation				<ul> <li>a) setting</li> </ul>
Charges to depreciation	on right-of-use asset			€ 000 19,141
Charges to depreciation Rental expense - Short-to Rental expense - Variable	on right-of-use asset erm leases			€000 19,141 133
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue	on right-of-use asset erm leases e lease payments	s – Vehicles		€ 000 19,141 133 81 5,441
Charges to depreciation Rental expense - Short-to Rental expense - Variable Sub-lease revenue Carrying amount of right	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124
Charges to depreciation Rental expense - Short-te	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 -
Charges to depreciation Rental expense - Short-to Rental expense - Variable Sub-lease revenue Carrying amount of right	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94
Charges to depreciation Rental expense - Short-to Rental expense - Variable Sub-lease revenue Carrying amount of right	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b>
Charges to depreciation Rental expense - Short-to Rental expense - Variable Sub-lease revenue Carrying amount of right	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b>
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Year + 1	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b> € 000
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		133 81 5,441 - 62,124 94 <b>2019</b> € 000 26,653
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Year + 1 Year + 2 Year + 3	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b> € 000 26,653 15,415
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Year + 1 Year + 2	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b> € 000 26,653 15,415 16,009
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Year + 1 Year + 2 Year + 3 Year + 4	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b> € 000 26,653 15,415 16,009 14,992
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Year + 1 Year + 2 Year + 3 Year + 4 Year + 5 and beyond	on right-of-use asset erm leases e lease payments -of-use assets - Prop	s – Vehicles erty leases		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b> € 000 26,653 15,415 16,009 14,992 26,043 <b>99,112</b>
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Year + 1 Year + 2 Year + 3 Year + 4 Year + 5 and beyond Lease liabilities	on right-of-use asset erm leases e lease payments -of-use assets - Prop -of-use assets – Vehi	s – Vehicles erty leases icles		€ 000 19,141 133 81 5,441 - 62,124 94 <b>2019</b> € 000 26,653 15,415 16,009 14,992 26,043 <b>99,112</b> Interest
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Year + 1 Year + 2 Year + 3 Year + 4 Year + 5 and beyond Lease liabilities	on right-of-use asset erm leases e lease payments -of-use assets - Prop -of-use assets – Vehi	s – Vehicles erty leases icles Lease libility		€ 000 19,141 133 81 5,441 - 62,124 94 2019 € 000 26,653 15,415 16,009 14,992 26,043 99,112 Interest € 000 6,061
Charges to depreciation Rental expense - Short-te Rental expense - Variable Sub-lease revenue Carrying amount of right Carrying amount of right Carrying amount of right Year + 1 Year + 2 Year + 3 Year + 4 Year + 5 and beyond Lease liabilities Discount rate	on right-of-use asset erm leases e lease payments -of-use assets - Prop -of-use assets – Vehi of-use assets – Vehi € 000	s – Vehicles erty leases icles Lease libility € 000	€ 000	€ 000 19,141 133 81 5,441 - 62,124 94 2019 € 000 26,653 15,415 16,009 14,992 26,043 99,112 Interes € 000



#### 2.10 Inventories

Inventories are stated at the lower of cost and net realisable value. Raw material stock value is determined on yearly weighted average cost basis. Stock values of work-in-progress and finished goods include costs of materials, direct labour, external manufacturing labour costs and an appropriate proportion of production overheads based on normal levels of activity. Where necessary, provision is made to reduce cost to no more than net realisable value having regard to the nature and condition of inventory, as well as its anticipated saleability. Provision is made for obsolete, slow-moving or defective items where appropriate.

#### 2.11 Trade and other receivables

Trade and other receivables are stated at their cost less impairment provisions.

The Group and the company apply the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

No significant changes affect the current Group and company Financial Statements due to the application of IFRS 9.

#### 2.12 Trade and other payables

Trade and other payables are stated at their cost.

#### 2.13 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, considering the risks and uncertainties surrounding the obligation.

#### Onerous contracts

Present obligations arising under onerous contracts are recognised and measured as provisions. An onerous contract is considered to exist where the Group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

#### Restructuring

A restructuring provision is recognised when the Group has developed a detailed formal plan for the restructuring and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement the plan or announcing its main features to those affected by it. The measurement of a restructuring provision includes only the direct expenditures arising from the restructuring, which are those amounts that are both necessarily entailed by the restructuring and not associated with the ongoing activities of the entity.

#### 2.14 Employee benefits

#### Defined contribution schemes

Contributions to defined contribution pension schemes are recognised as an employee benefit expense within personnel expenses in the income statement, as incurred.

#### Defined benefit schemes

The Group's net obligation in respect of defined benefit pension schemes is calculated separately for each scheme by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to its present value amount and recognised in the income statement as personnel expense; a corresponding liability for all future benefits is established on the statement of financial position and the fair value of any schemes' assets is deducted.

#### 2.15 Financial instruments

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Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual OSES provisions of the instruments.

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Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### 2.16 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. The Group and the company apply the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all loans and receivables. To measure the expected credit losses, loans and receivables have been grouped based on shared credit risk characteristics. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the effect of discounting is immaterial.

#### 2.17 Financial liabilities

Financial liabilities are classified as either financial liabilities 'at FVTPL' or 'other financial liabilities'.

#### Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL. A financial liability is classified as held for trading if:

- it has been incurred principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is
  managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented
  risk management or investment strategy, and information about the grouping is provided internally on that
  basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract to be designated as at FVTPL.

Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any interest paid on the financial liability and is included in the 'other gains and losses' line item.

#### 2.18 Other financial liabilities

Other financial liabilities (including borrowings and trade and other payables) are subsequently measured at amortised cost using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

## INITIALS FOR IDENTIFICATION PURPOSES

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#### 2.19 Revenues

Revenue comprises the fair value of the sale of goods and services, net of value added tax, rebates and discounts and after eliminating sales within the Group.

The Group recognises revenue when performance obligations have been satisfied and for the Group this is when the goods have transferred to the customer and the customer has control of these. The Group's activities are described in detail below. The Group bases its estimate of return on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

#### Wholesale

The Group manufactures and sells a range of goods in the wholesale market. Sales are recognised when control of the products has transferred, being when the products are delivered to the wholesaler. The wholesaler has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the wholesaler's acceptance of the products. Delivery occurs when the products have been shipped to the specific location, the risks of obsolescence and loss have been transferred to the wholesaler, and either the wholesaler has accepted the products in accordance with the sales contract, the acceptance provisions have lapsed, or the company has objective evidence that all criteria for acceptance have been satisfied.

No element of financing is deemed present as the sales are made with a credit term, which is consistent with market practice. The Group's obligation to accept return, to repair or replace faulty products under the agreement terms is recognised as a provision.

#### Retail

The Group operates a chain of retail stores and the revenue from the sale of goods is recognised when the goods are sold to the customer.

Payment of the transaction price is due immediately when the customer purchases the goods and takes delivery in store. Retail sales are usually in cash or by debit/ credit cards. It is the Group's policy to sell its products to the end customer with a right of return within 30 days. Accumulated experience is used to estimate such returns at the time of sale at a portfolio level (expected value method). Because the number of products returned has been steady for years, it is highly probable that a significant reversal in the cumulative revenue recognised will not occur. The validity of this assumption and the estimated amount of returns are reassessed at each reporting date. The Group's obligation to accept return, to repair or replace faulty products under the agreement terms is recognised as a provision.

## 3. Critical accounting judgments and key sources of estimation uncertainty

Preparation of the consolidated financial statements in conformity with IFRS as adopted by the EU requires that management make certain judgements, estimates and assumptions that affect the reported assets and liabilities and the disclosure of contingent liabilities. If in the future such estimates and assumptions, which are based on management's best judgement at the date of the financial statements, deviate from actual circumstances, the original estimate and assumptions will be updated as appropriate in the period in which the circumstances change. Estimates and Judgements are continually evaluated and are based in historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### 3.1 Critical key sources of estimation uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

#### Going concern

In making their assessment of the going concern basis of accounting, the directors have considered the Group's existing cash position as of the end of December 2019 and projected cash requirements for the years ending 31 December 2020 and 2021 which have been estimated by the shareholders and reviewed by the board together POSES



with the ability of the shareholders to make available sufficient funds to the Group to enable it to meet its liabilities and obligations as they fall due.

The directors have also considered the financial impact of the restructuring of the Group's business operations by the shareholders which commenced in 2018 is expected to take place over the next few years to increase revenues and reduce costs to bring the group back into a cash-positive position.

The directors have also noted the impact of Covid-19 on its business. Whilst management has adjusted to the timing of the impact of Covid-19 (such as a marketing towards e-commerce and focusing on territories which remain open to trading) and has put in place plans focused on retaining cash, management notes the negative impact on revenues (and production) which Covid-19 has created.

On this basis, due to the ongoing restructuring plan and uncertainties surrounding any implementation, the directors exercised their judgement to estimate the group's future cash requirements and the outcome and timing of the ongoing restructuring plan. As with all business plans actual results may therefore differ materially from expectations. During 2019 and 2020, the Company received a letter of financial support from the parent company, Tennor Holding B.V. Whilst the Directors do not have visibility over Tennor Holding B.V.'s financial position, they are confident that Tennor Holding B.V. has the ability to provide all the necessary financial support. To date Tennor Holding B.V. has been able to provide financial support when required in support this assessment.

#### Inventory provisioning

The Group manufactures and sells luxury intimate apparel and is subject to changing consumer demands and fashion trends. As a result, it is necessary to consider the recoverability of the cost of inventories and the associated provisioning required. When calculating the inventory provision, management considers the nature and condition of the inventory, as well as applying assumptions around anticipated saleability of finished goods and future usage of raw materials. Whilst the Directors consider their assumptions to be realistic, the inventory provisioning is sensitive to external factors which are outside the control of the Directors and may impact the future sales strategies and the recoverability of the inventories.

#### Trade and other receivables

The Group is required to make an estimate of the recoverable value of trade and other receivables. When assessing impairment of trade and other receivables, management considers factors including the ageing profile of debtors as well as any specific known problems or risks. The Group and the Company apply the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

Given global economic conditions and the range of countries the Group trades in and operates, unanticipated future events may occur that could impact the appropriateness of the assessment made as to the recoverability of the Group's trade and other receivables. Refer to note 15 and 16 for further details on the net carrying value and credit quality of trade and other receivables.

#### Impairment of fixed assets and investments

When applying IAS 36 Impairment of Assets, the Group compares the carrying value of tangible and intangible non-current assets with the higher of their net realisable value and value-in-use to determine whether an impairment exists. Impairment testing is an area requiring management judgement.

To determine the present value of expected future cash flows, certain assumptions have to be made in respect of uncertain matters including management's expectations of (a) the discount rates reflecting the risks involved; (b) the timing and quantum of capital expenditure; (c) short and long-term growth rates; and (d) the future development of the business.

Whilst the Directors consider their assumptions to be realistic, the Group's impairment evaluation is highly sensitive to actual results and factors outside of the control of the Directors, including the ability of the Group to posses secure sufficient funding to be able to fulfil the financial projections and continue as a going concern, and if





those differed from expectations the Group's impairment could be affected. In addition, the use of different estimates, assumptions and judgements, in particular those involved in (a) determining a value based on our current expectations of future conditions and the associated cash flows from the Group's operations, (b) our determination of the level at which groups of assets can be reasonably tested for impairment separately from other parts of the business, and (c) our treatment of centrally held assets, could each result in material differences in the carrying values of assets and assessments of impairment.

#### Valuation of concessions, licences and trademarks

In order to identify the carrying value of the intangible asset "brands" acquired of  $\in$  28.6 million, management is required to estimate the value-in-use and either uses an appraisal from independent third party or perform an independent valuation based on relief from royalty method.

Management will continue to review the key estimates and assumptions used, against both actual experience and market data, and adjustments will be made in future periods where appropriate.

#### Loan and receivables toward group companies

Amounts due from group companies are stated initially at fair value and subsequently at amortised cost. Amortised cost is determined using the effective interest rate method. The Company recognises a credit loss for financial assets (such as a loan) based on an expected credit loss (ECL) which will occur in the next twelve months or, after a significant decrease in credit quality or when the simplified model can be used, based on the entire remaining loan term. Recognition of an ECL for intercompany receivables could result in differences between equity recognised in the consolidated and separate Company financial statements that would be reversed in profit and loss.

At 31 December 2019, the management booked impairment losses related to intercompany loans and receivables amounting to  $\in$  nil (2018:  $\in$  37.2 million). The impairment losses reflect the reduction of the realisable value of intercompany loans with respect to the carrying amount in order to restore the shareholder's deficiency of the subsidiaries.

#### 3.2 Critical judgements in applying the Group's accounting policies

Discount rate used to determine the carrying amount of the Group's defined benefit obligation. The Group's defined benefit obligation of  $\in$  4,7million is discounted at a rate set by reference to market yields at the end of the reporting period on high quality corporate bonds. Significant judgement is required when setting the criteria for bonds to be included in the population from which the yield curve is derived. The most significant criteria considered for the selection of bonds include the issue size of the corporate bonds, quality of the bonds and the identification of outliers which are excluded.

#### Operating lease - IFRS 16 estimates and judgements

The Group is required to make estimates and critical judgment in the application of the IFRS 16. The main assumptions made by the Group are detailed in the specific section of the IFRS 16 - First Time Application. In particular, leases with a lease term of less than 12 months and leases for which the underlying asset value is less than the equivalent of  $\notin$  5, have been excluded. A discount rate of 7.25% has been applied in calculating the values to be used, being the rate applicable to all Group borrowings from La Perla Fashion Finance B.V., its sole source of borrowings. The lease terms considered are the non-cancellable periods together with any periods covered by an option to extend where the Group is reasonably certain to extend that term.

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# 4. Revenue

Revenues of the year amount to € 85.8 million (2018: € 85.7 million) and include sales as follows:

_	2019	2018
	€000	€000
Net sales	84,380	84,503
Royalties and other income	1,441	1,147
_	85,821	85,650
5. Cost of sales		
. —	2019	2018
	€000	€ 000
Cost of goods sold (raw materials and manufacturing costs)	(37,670)	(42,486)
Indirect production costs	(6,280)	(4,756)
	(43,950)	(47,242)

Cost of inventories included in cost of sales amounts to  $\in$  37.4 million (2018:  $\in$  38.2 million) and reversal of write-downs of inventories amounts to  $\in$  7.9 million (2018: write-downs of inventory amounts to  $\in$  0.3 million).

# 6. Auditor's remuneration

	2019	2018
	€ 000	€000
Fees payables to the company's auditor and their associates		
for the audit of the company's annual accounts	(20)	(20)
Fees payables to the company's auditor and other audit firms		
for the audit of the company's subsidiaries	(382)	(292)
	(402)	(312)

The Group financial statements also include € 2 (2018: € 2) of audit fees payable to other audit companies.



# 7. Information regarding directors and employees

The average number of persons employed by the company including directors, during the year was as follows:

	2019	2018
	n°.	n°.
Executive	28	20
Manager & Employees	721	928
Factory workers	450	422
	1,199	1,370
The aggregate payroll costs were as follows:		
	2019	2018
	€ 000	€ 000

	(61,869)	(50,207)
Other personnel costs	(12,228)	(5,287)
Social security costs	(8,778)	(8,473)
Wages and salaries	(40,863)	(36,447)

In 2019 the directors' remuneration amounts to € nil (2018: € nil).

# 8. Financial income/(expenses)

	2019	2018
	€ 000	€000
Interest expense on bank facilities and loans	(2)	(6)
Interest expense on loan from related parties and others	(10,052)	(4,482)
Interest on financial lease liabilities	(7,943)	-
Other charges	(656)	(968)
Interest income from other non-current assets	22	14
Financial income as result of bargain purchase	-	76,613
Gain (loss) foreign exchange transaction	1,993	3,740
( <del>-</del>	(16,638)	74,911

The amount of  $\in$  10.1 million is composed by interests and fees on the financial loan from the shareholder in accordance the Financing Agreement in place with La Perla Fashion Finance B.V.



# 9. Income taxes

-	2019	2018
	€ 000	€ 000
Corporation Tax		
Current year	(662)	(314)
Adjustments in respect of prior years	(76)	(340)
	(738)	(654)
Deferred tax	(14)	(8)
	(752)	(662)
The tax expense for the year is as follows:		
	2019	2018
	€000	€000
Profit/(loss) before tax	(88,289)	5,202
25%)	22,072	(1,301)
Effects of:		
Result of one off bargain purchase of the group	-	19,153
Change in unrecognised part of deferred tax assets	(17,390)	(17,548)
Write-off of tax loss carried forward	(170)	(60)
Effect of tax rates in overseas jurisdictions	(5,248)	62
Expenses non-deductible for tax purposes	(84)	(694)
Key money amortisation, permanently not tax deductible	12 - 15 1 <del>7</del> 1	(94)
Other	68	(141)
Tax expense for the year	(752)	(622)

The Corporation tax rate in the Netherlands is 25%. As at 31 December 2019 the unrecognised tax assets at Group level amounted to  $\in$  137.8 million (2018:  $\in$  84.5 million).

## INITIALS FOR IDENTIFICATION PURPOSES

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# 10. Brand and other intangible assets

No.					IDENTIFICA	TION PL
Net book value 31 December 2019	943	27,134	-	172		28,249
At 31 December 2019	(1,512)	(2,857)	(2,736)	(207)		(7,312)
Impairment			,			232
Currency translation	(17)	-	(146)	(178)	2	(341)
Disposals	Alexandre a	(+		<b>.</b>	5	1
Charge for the year	(778)	(1,428)	-	(29)	H	(2,235)
At 1 January 2019	(717)	(1,429)	(2,590)	-	-	(4,736
Depreciation						
At 31 December 2019	2,223	29,991	2,736	379	-	35,329
Currency translation	17	-	146	178		341
Impairment losses	(898)	-	10 <u>2</u>		(1,387)	(2,285
Disposals	10 10 10 10 10 10 10 10 10 10 10 10 10 1	-			(3)	(3
Additions	284	-	-	195	1 <del></del>	479
At 1 January 2019	2,820	29,991	2,590	6	1,390	36,797
Cost						
Net book value 31 December 2018	2,103	28,562		6	1,390	32,061
At 31 December 2018	(717)	(1,429)	(2,590)	۲ <u>.</u> ۲.	190	(4,736
Currency translation	·				-	=
Disposals	-	-	(2,590)	3 <del>4</del> .		(2,590
Charge for the year	(717)	(1,429)	( <b>1</b> )	1( <del>4</del> 4)	-	(2,14
At 1 January 2018	₿	540	12/1	-		-
Depreciation						
At 31 December 2018	2,820	29,991	2,590	6	1,390	36,79
Currency translation		12	( <u>1</u> )	-		10 10 10
Impairment losses	-( <mark></mark> )),	7.		-	a	-
Disposals	( <del>*</del> .)		( <del>,</del> )			
Acquisition of a subsidiary	2,820	29,991	2,590	6	1,237	36,64
Additions	-			-	153	15
<b>Cost</b> At 1 January 2018	-		-		-	
	€000	€000	€000	€000	€000	€00
	software	trademarks	Key money	intangibles	contrution	Tot
	patens &	cessions, licences &		Other	Asset under	

IDENTIFICATION PURPOSES

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FSV ACCOUNTANTS - ADDITURE

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The value of brands was defined on the acquisition of La Perla S.r.l. by the Italian subsidiary La Perla Manufacturing S.r.l. (previously named "La Perla Global Management S.r.l."), on the basis of an appraisal made by a consultant appointed by the Italian Court in June 2013. The estimated value was confirmed by an internal evaluation made in accordance with the "Relief from Royalty Method". The amount of  $\in$  30.0 million refers to the value of all the brands acquired during 2013 along with the business at the acquisition date of 25 February 2018 (net book value as at 31 December 2019 is  $\in$  27.1 million).

The carrying value of the remaining intangible fixed assets and the value-in-use of tangible fixed assets were subject to an impairment test at year-end. In accordance with IAS 36, in the analysis of the value for the impairment test the discounted cash flow method was used. This criterion is based on the general concept that the value of an enterprise ("Enterprise Value") is equal to the discounted value of the following two elements:

- cash flow that will be generated within the expected time period; and
- residual value, which is the total enterprise value deriving from the period beyond the forecasted time period.

The discount rate from the operating cash flows considered is the weighted average cost of capital ("WACC"). The WACC is the weighted average cost of own capital and debt, based on the average financial structure of comparable groups. In addition to the cash flows expected for the period 2020 to 2024, those relating to the so-called Perpetuity criteria establishing the Terminal Value are considered.

The discount rate utilised, as well as the medium-long term growth rate "g", was determined based on the country risk where the Group operates. Key assumptions of the impairment test performed were as follows:

- the cash flow forecasts for the period 2020-2024 have been derived from the most recent executive plan and are based upon past performance, known changes and expectations of current market conditions (2020-2024 CAGR approx. 22.7%);
- cash flows beyond the budgeted period (2024 and beyond) have been determined using a long-term growth rate of 2.5%; and
- pre-tax discount rate 10.48%.

Under the parameters described above, the result for the Group was positive, highlighting a differential between the value-in-use based on the parameters outlined above and the corresponding carrying value. The Plan utilised for the test reflects the results which Group Management expects to develop in the coming years from the restructuring process ongoing. The implementation of this plan, along with the ability of the Group to secure sufficient funding to be able to fulfil its financial projections will allow the Group to rebalance its capital, financial and income structure in the medium to long term. A sensitivity analysis was carried out according to various risk scenarios in the period of the plan by decreasing the Group marginality during the years of the plan for performing worse case analysis, with positive results. The situation caused by the current economic and financial crisis resulted in the need to make assumptions on a future outlook characterised by significant uncertainty, for which it cannot be excluded that results in the near future will be different from such estimates and which therefore could require adjustment. If the long-term growth rate was reduced by 1%, or if the estimated discount rates applied to the cash flows were increased by 1%, there would still be headroom to support the carrying value of the assets.

#### INITIALS FOR IDENTIFICATION PURPOSES



# 11. Right-of-use of assets

	Right of use
	assets
	€ 000
Cost	
At 1 January 2019	85,298
Disposals	(3,794)
Currency translation	990
Impairment	(2,687)
At 31 December 2019	79,807
Amortisation	
At 1 January 2019	<del>.</del>
Change for the year	(19,274)
Currency translation	(83)
Impairment	1768
At 31 December 2019	(17,589)
Net book value at 31 December 2019	62,218

# INITIALS FOR IDENTIFICATION PURPOSES



# 12. Properties, plant and equipment

,,		Machinery		Retail fixtures	Lease- holds	Contruc-	
	Land and	and	Fixtures	and	improve-	tion in	
	buildings	equipment	and tools	fittings	ments	progress	Total
	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000	€ 000
Cret							
Cost At 1 January 2018					_	-	-
Additions	- 1	18	1	197	- 854	11	1,082
Acquisition of a subsidiary	2,990	1,787	1,365	5,361	2,740	145	14,388
Disposals	2,990	1,707	1,505	(54)	-	-	(54)
Impaiment losses		-		-	(327)		(327)
Reclasses	-	-	(320)	(2,569)	2,923	- (34)	(327)
Currency translation			(320)	(2,309)		-	11
At 31 December 2018	2,991	1,805	1,072	2,920	6,190	122	15,100
Depreciation							
At 1 January 2018		5 <b>7</b> 5	(1 <del>7</del> ) 2017-0-00		1 <b>7</b> 9.	1.00	17. 14. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19
Charge for the year	(123)	(247)	(733)	(589)	(1,161)	-	(2,853)
Disposals and write-off		3	298	528	2,191	-	3,020
At 31 December 2018	(123)	(244)	(435)	(61)	1,030		167
Net book value		2	started	NEWLANDA	(1227227-12		
31 December 2018	2,868	1,561	637	2,859	7,220	122	15,267
At 1 January 2019	2,991	1,805	1,072	2,920	6,190	122	15,100
Additions	5	311	334	213	166	(21)	1,008
Acquisition of a subsidiary	-	517-5	1.7		7	-	
Disposals	(59)	(3 <b>4</b> -)	-	-	-		(59)
Impairment losses	-	(36)	(1,432)	(947)	(4,197)	(82)	(6,694)
Reclasses	141	1041	2	(1,808)	-	-	(1,808)
Currency translation	-	2	213	164	353	•	732
At 31 December 2019	2,937	2,082	187	542	2,512	19	8,279
Depreciation							
At 1 January 2019	(123)	(244)	(435)	(61)	1,030	-	167
Charge for the year	(145)	(322)	(358)	(836)	(2,246)		(3,907)
Disposals and write-off	-	33	1,417	944	4,185	-	6,579
Reclasses	14	141	-	1,808	-	-	1,808
Currency translation	-	(2)	(193)	(147)	(306)	-	(648)
At 31 December 2019	(268)	(535)	431	1,708	2,663		3,999
Net book value							
31 December 2019	2,669	1,547	618	2,250	5,175	19	12,278

This caption mainly includes leasehold improvements, boutique and offices' furniture and equipment used in the production process.

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As described in note 10, the value-in-use of tangible fixed assets was subject to an impairment test at year-end. The discount rate utilised, as for the medium-to long-term growth rate "g", was established based on the country risk where the Group operates. The key assumptions of impairment test performed were:

- the cash flow forecasts for the period 2020-2024 have been derived from the most recent executive plan and are based upon past performance, known changes and expectations of current market conditions (2020-2024 CAGR approx. 22.7%);
- cash flows beyond the budgeted period (2024 and beyond) have been determined using a long-term growth rate of 2.5%; and
- pre-tax discount rate 10.48%.

The result for the Group was positive, highlighting a differential between the value-in-use based on the parameters outlined above and the corresponding value. A sensitivity analysis was carried out according to various risk scenarios in the period of the plan by decreasing the Group marginality during the years of the plan for performing worse case analysis, with positive results. If long–term growth rate were reduced by 1%, or if the estimated discount rates applied to the cash flows were increased by 1%, there would still be headroom to support the carrying value of the assets.

The valuation is also comprehensive of the effect of the application of the financial projections that provide the non-renewal of 37 structures (boutique and offices) and the possible non-renewal of other five structures ongoing, worldwide during 2018 and 2019. The impairment losses accounted in 2019 for these closing amounts to  $\in 0.1$  million (2018:  $\in 0.3$  million).

#### 13. Other non-current assets

	31 December 2019	31 December 2018
	€ 000	€000
Long term loan Decapo S.à.r.l	-	675
Guarantee deposits	9,526	9,942
	9,526	10,617

Non-current assets, amounting to  $\notin$  9,526 (2018:  $\notin$  9,942) mainly includes guarantee deposits for store rents in various countries and for utilities and financial assets for a store sublease.

#### 14. Inventories and work in progress

	31 December 2019	<u>31 December 2018</u>
	€ 000	€ 000
Raw materials and consumables	2,456	8,605
Work in process and semi-finished goods	1,325	415
Finished goods	29,643	35,036
Advances	142	296
	33,566	44,352

There is no material difference between the balance sheet value of stocks and their replacement cost. The amount of inventory at the year-end includes a reserve for obsolescence risk amounting to  $\in$  32.7 million made up of  $\in$ 14.3 million for raw materials and  $\in$  18.4 million for finished goods (2018:  $\in$  38.9 million made up of  $\in$  8.0 million for raw materials and  $\in$  30.9 million for finished goods). At the year-end finished goods available for sale amount to  $\in$  29.6 million or 84% of the total inventory value (2018:  $\in$  35.0 million or 79% of the total inventory IDENTIFICATION PURPOSES



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amount). Raw materials, work in progress and advances to suppliers relate to lines that will be available for sale in 2020.

As at 31 December 2019 total net inventory is  $\notin$  33.6 million (2018:  $\notin$  44.4 million) and it is aligned at its fair value, with a decrease of  $\notin$  9.1 million compared with 2018. The decrease is mainly due to the application of the new Group sales strategy.

# 15. Trade receivables

	31 December 2019	31 December 2018
	€ 000	€ 000
Trade receivables at nominal amount	8,265	8,273
Accrual for bad debt provision	(2,252)	(1,725)
	6,013	6,548

The carrying value of trade receivables approximates their fair value after an accrual for bad debt provision amounting to  $\in$  1.5 million (2018:  $\in$  1.7 million). Before accepting any new customer, the Group uses an external resource to assess the potential customer's credit quality and financial reliability.

In determining the recoverability of a trade receivable, the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period. The concentration of credit risk is limited due to the fact that the customer base is large and unrelated.

Movement in bad debt provision:

	2019	2018
	€ 000	€000
At 1 January	(1,725)	
Acquisition of a subsidiary	-	(2,497)
Uncollectible amounts written off	432	996
Increase in allowance recognised in the income statement	(959)	(224)
	(2,252)	(1,725)

The bad debt provision is sufficient to cover the expected credit losses.

#### 16. Other current assets

	31 December 2019	31 December 2018
		Restated
	€ 000	€000
Other current assets	2,965	609
Accrued income and prepaid expenses	758	1,989
VAT receivable	4,050	7,856
	7,773	10,454

Accrued income and prepaid expenses mainly related to the stores' lease agreements.

# INITIALS FOR IDENTIFICATION PURPOSES



# 17. Cash and cash equivalents

	31 December 2019	31 December 2018
	€ 000	€ 000
Bank and postal account	11,347	32,317
Cash on hand	96	188
	11,443	32,505

Cash and cash equivalents of the Group as at 31 December 2019 amount to  $\in$  11.4 million (at 31 December 2018:  $\in$  32.5 million) and are mainly composed of bank and postal accounts. The changes in liquidity are illustrated in the cash flow statement. The above amount includes  $\in$  2.3 million (at 31 December 2018:  $\in$  0.4 million) of cash deposits that guarantees the rent obligations under lease agreements.

#### 18. Borrowings

	31 December 2019	31 December 2018
	€ 000	€ 000
Unsecured at amortised cost		
Loans from related parties	132,650	103,098
Bank overdraft	11	20
Total borrowings	132,661	103,118
Non-current	132,650	103,098
Current	11	20
Total borrowings	132,661	103,118

As at 31 December 2019, the Group presents a total financial indebtedness of  $\in$  132.7 million (31 December 2018:  $\in$  103.1 million). Current borrowings amounted to  $\in$  11 (31 December 2018:  $\in$  20).

The loan from related parties refers to the facilities received from a shareholder La Perla Fashion Finance B.V. amounting to  $\notin$  132.7 million (2018:  $\notin$  103.1 million) and includes  $\notin$ 14.5million of accrued interest and fees (2018:  $\notin$  4.4 million)

Changes in loan amounts incurred in 2019 and 2018 are:

	2019	2018
	€ 000	€000
At 1 January	103,098	-
Acquisition of a subsidiary	-	10,000
Loans advanced during the year	19,500	98,650
Loan repayment to former shareholder	1 <b>2</b> 1	(10,000)
Financial costs incurred	10,052	4,448
At 31 December	132,650	103,098

# INITIALS FOR IDENTIFICATION PURPOSES

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# **19. Provisions**

The Group as at 31 December 2019 has provisions of  $\in$  11.6 million (2018:  $\in$  9.2 million), of which  $\in$  3.5 million are current (2018:  $\in$  1.2 million) and  $\in$  8.1 million are non-current (2018:  $\in$  8.0 million). The nature of the provisions is detailed below:

	31 December 2019	Restated 31 December 2018
	€ 000	€000
Allowance for sales return	800	800
Layoff, restructuring and other charges	1,703	1,957
Provision for restoration	5,756	5,249
Restructuring	2,277	-
Litigation (agents)	460	550
Litigation (employee)	435	449
Litigation (clients)	200	200
Total provisions	11,631	9,205
Non-current	8,119	7,956
Current	3,512	1,249
Total provisions	11,631	9,205

The amounts relating to layoff and restructuring amounting to  $\in 1.7$  million (2018:  $\in 2.0$  million) relate, mainly, to potential charges of the Chinese subsidiaries.

The provision for restoration costs amounting to  $\in$  5.8 million (2018:  $\in$  5.2 million) includes the estimated cost of restoring the leased assets where required by the terms and conditions of the lease agreements.

The provision for restructuring amounting to  $\notin 2.3$  million (2018:  $\notin$  nil) includes the costs to be sustained for the reorganisation plan of the Italian subsidiaries.

The provision for sales returns  $\notin$  0.8 million (2018:  $\notin$  0.8 million) refers to the expected amount of returns from clients related to goods supplied by the Group in the last two months of the 2019 financial year. This amount has been evaluated based on historical data.

# 20. Deferred tax liabilities

Deferred tax liabilities amount to  $\in$  100 (2018:  $\in$  84) and relates mainly to the value of unrealised exchange gains.

#### 21. Other non-current liabilities

Other non-current liabilities include other employee benefits granted to Group employees in Europe and comprise, amongst others, the Italian TFR with an obligation at 31 December 2019 of  $\in$  4.7 million (2018:  $\in$  4.9 million) and the French severance indemnities. These indemnities are the residual obligation of the benefit due to employees of the Italian company up until 31 December 2006 having more than 50 employees and accrued over the employee's working life and settled when an employee leaves the Group.

The main assumptions used in developing the required estimates for other post-employment benefits include the discount rate, the retirement or employee leaving rate and the mortality rates.

The main assumptions used for the purposes of the actuarial valuations were as follows: NTIFICATION PURPOSES



2019	2018
0.37%	1.57%
1.00%	1.50%
2.25%	2.63%
0.19	0.19
0.09	0.09
50.98	51.05
47.55	46.86
21.40	19.44
18.89	17.76
	0.37% 1.00% 2.25% 0.19 0.09 50.98 47.55 21.40

The discount rates used for the measurement of the Italian TFR obligation are based on yields of high-quality (AA rated) fixed income securities for which the timing and amounts of payments match the timing and amounts of the projected benefit payments. For this plan, the single weighted average discount rate that reflects the estimated timing and amount of the scheme future benefit payments for 2019 is equal to 0.37%. The average duration of the Italian TFR is approximately 10 years. Retirement or employee leaving rates are developed to reflect actual and projected Group experience and law requirements for retirement in Italy. The effect on the TFR obligation of 0.5% increase or decrease in the assumed discount rate, holding all other assumption constant, is  $\in$  (190,000) and  $\in$  202,000, respectively.

# 22. Trade payables

Trade accounts payable of the Group amounted to € 17.0 million as at 31 December 2019 (2018: € 17.2 million).

The average credit period on purchases of goods and services for the Group is between 60 and 90 days. The lower amount of accounts payable in 2019 is related to the strong effort from management, focused to decrease significantly all the overdue amounts due to the operational suppliers in order to support the new business strategy and to recover supplier relationships.

The Group has financial risk management policies in place to ensure that all payables are paid within the preagreed credit terms.

# 23. Other current liabilities

Below are the details of other current liabilities as at 31 December 2019:

	31 December 2019	31 December 2018
		Restated
	€ 000	€000
Other payables	6,525	5,362
Payables for social security	1,707	2,064
Accrued expenses and deferred income	920	714
Prepayment	16	108
VAT payable	2,353	2,850
	11,521	11,098
		INITIALS FOR

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The amount of other payables is mainly due to wages and salaries to pay in 2020 to the Group personnel. Accrued expenses include mainly the amounts of rentals whose payment, based on the agreement, are deferred to next years.

# 24. Analysis and reconciliation of net debt

	31 December 2019	31 December 2018	
	€ 000	€ 000	
Long term borrowings	132,650	103,098	
Short term borrowings	11	20	
Cash and cash equivalents	(11,443)	(32,505)	
Net debt	121,218	70,613	

The Group borrowings almost entirely relates to La Perla Fashion Finance B.V.

# 25. Equity

The equity of the Group as at 31 December 2019 amount to  $\in$  105.7 million negative (at 31 December 2018:  $\in$  2.2 million).

#### Share capital

Movement in share capital:

	2019	2018
	€ 000	€ 000
Balance at 1 January	1,000	1,000
Issued on 7 June 2019	26	1. Sec. 1. Sec
Issued on 26 august 2019	25	-
Balance at 31 December	1,051	1,000

The share capital as at 31 December 2019 amounts to  $\in$  1,051 and consists of authorised, issued and fully paid 100,051,111 shares of  $\in$  0.01 per share.

#### Share premium

Movement in share premium:

	2019	2018
	€ 000	€000
Balance at 1 January	1 <b>4</b> /	-
Issuance of share capital	22,816	-
Transaction costs for issued share capital	(1,075)	( <u>-</u> )
Balance at 31 December	21,741	-

Cumulative translation adjustment and other reserves

Cumulative translation adjustment and other reserves comprised:

the exchange impact of the translation of the operation occurred in foreign currency;

• the cumulated effect of actuarial gain and loss generated by the application of IAS 19.

The changes in the shareholders' equity are illustrated in the equity statement of consolidated financial ALS FOR statements. As at 31 December 2019 and 2018, shareholders and the companies of the Group did not hold any URPOSES treasury shares.



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# 26. Financial commitments

The Group provided bank guarantees of  $\in$  140 as at 31 December 2019 (2018:  $\in$  386). In March 2019 the Group, through the La Perla Italia subsidiary, obtained an additional bank guarantee of  $\in$  2 related to the Montenapoleone Store

# 27. Post-employment benefits

The table below shows the composition of the employee benefits as at 31 December 2019.

	31 December 2019	31 December 2018
	€ 000	€ 000
Employee leaving Indemnity (Italy)	4,659	4,867
Pension and good service bonus (France)	50	50
	4,709	4,917

#### Employee Leaving Indemnity (Italy)

Employee leaving indemnity is considered a liability with specific benefits that are to be accounted for according to IAS 19, and therefore the related liability is determined using actuarial techniques.

The main assumptions used in the determination of the current value of the employee leaving indemnity are illustrated in note 21.

The annual discount rate utilised for the valuation of employee leaving indemnity as at 31 December 2019 was based on the weighted average of the iBoxx Eurozone Corporates AA 7- 10 rates in 2019.

Amounts recognised in income in respect of these defined benefit scheme are as follows:

	20	19 2018
	€O	€ 000
Service cost		
Current service cost	1,25	50 1,405
Net interest expense	1	71 65
Components of defined benefit costs		
recognised in profit and loss	1,32	1,470

Of the expense (service cost) for the year,  $\in$  1.3 million (2018:  $\in$  1.5 million), has been mainly included in the income statement as a selling expense. The net interest expense has been included within finance costs. The remeasurement of the net defined benefit liability is included in the statement of comprehensive income.

Amount recognised in the statement of comprehensive income are as follows:

	2019	2018
	€000	€ 000
Actuarial gains and losses arising from changes in financial assum	337	(112)
Acturial gains and losses arising from experience adjustment	(33)	INITIALS FOR(8)
	IDENTH	FICATION PURPOSES
Remeasurement of the net defined benefit liability	304	(120)
		4 MEL ZUZU



Movements in the present value of defined benefit obligations in the year were as follows:

·	2019	2018
	€ 000	€ 000
Opening defined benefit obligation	4,917	<u> </u>
Acquisition of a subsidiary	-	5,188
Current service cost	1,250	1,405
Interest cost	71	65
Actuarial gains and losses arising from changes in financial assum	337	(112)
Acturial gains and losses arising from experience adjustment	(33)	(8)
Benefit paid	(1,833)	(1,621)
Closing defined benefit obligation	4,709	4,917

#### Pension and good service bonus (France)

The provision allocated by the Group's French subsidiary in applying French legislation with regards to employee severance indemnities is  $\notin$  50 (2018:  $\notin$  50). This provision is considered a defined benefit obligation and recognised in accordance with IAS 19.

#### Future cash flows of the benefit obligation

	2019	2018
	€ 000	€000
Within one year	421	364
Between 2 and 5 years	935	996
Between 5 and 10 years	1,634	1,697
Closing defined benefit obligation	2,990	3,057

#### 28. Subsequent events

#### Issuance of new shares

In 2020 the company expects to issue 45 million new shares in two tranches. The first tranche will consist of 20 million new shares without subscription rights as approved by the Company's shareholders resolution on the 5 December 2019. The second tranche will consist of approx. 24.5 million additional new shares to be issued by utilizing an existing authorization to issue new shares in the capital of the Company without subscription rights. La Perla intends to use the net proceeds to repay a certain amount of the Group's financial indebtedness, thereby strengthening the capital structure, fund future acquisitions and for general corporate purposes.

#### Covid-19

Since the year end, it has become clear that the spread of the Covid-19 coronavirus will have a material impact on many economies globally both through the effects of the virus itself and the measures taken by governments to restrict its spread.

Given the emergence and spread of the Covid-19 virus is not considered to provide more information about conditions that existed as at the balance sheet date, this is considered to be a non-adjusting post balance sheet event and so the measurement of assets and liabilities in the accounts have not been adjusted for its potential impact.

Subsequent to the year end, the Covid-19 outspread have materially and adversely affected the supply and demand for the Group's products. Furthermore, the Group has seen a negative impact on its supply chain, its



manufacturing functions and its distribution systems. The Board is focused on improving its operations during these difficult times.

The main manufacturing operations are based in Bologna, Italy, which has been significantly affected, including a current lockdown which has been in force during part of 2020. Furthermore, the impact of this has also resulted in critical interruptions of the Company's distribution system. Finally, the Group has seen a number of temporary store closures since the beginning of this year.

The Group continues to operate in these difficult circumstances by focusing on its turnaround plan whilst adjusting for short term measures arising from Covid-19.

Given the uncertainly around the crisis' forward effect on the economy and consumer spending, the Group has suspended its forward guidance as per the disclosure made on April 27th 2020 to Euronext. Currently the Group is not in a position to provide forward guidance.

#### 29. Related party transactions

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed below.

#### Trading transaction

During the year, group entities did not enter into trading transactions with related parties that are not members of the Group.

#### Loans to/from related parties

The Group has not provided any loans to related parties or to its key management personnel, while it has received loans from related parties as described in note 18 Borrowings.





# 30. La Perla Group companies

List of Group entities as of 31 December 2019:

	Country of incorporation	Ownership interest at
Name	or legislation	31 December 2019
La Perla Global Management (UK) Limited	United Kingdom	100%
La Perla Beauty (UK) Limited	United Kingdom	100%
La Perla Manufacturing S.r.l	Italy	100%
La Perla Italia S.r.l.	Italy	100%
La Perla Fashion Group S.r.l.	Italy	100%
Gruppo La Perla Deutschland GmbH	Germany	100%
La Perla Store France S.à r.l.	France	100%
Gruppo La Perla Fashion Espana SA	Spain	100%
La Perla Portugal LDA	Portugal	100%
La Perla Store Espana SA	Spain	100%
La Perla (UK) Ltd.	United Kingdom	100%
La Perla North America Inc.	United States	100%
La Perla Store Suisse SA	Switzerland	100%
La Perla Far East Ltd.	Hong Kong	100%
La Perla Asia Pte LTD	Singapore	100%
La Perla Beijing Trading Co. LTD	China	100%
La Perla Shanghai Trading Co. Ltd.	China	100%
La Perla Korea Ltd.	Korea	100%
La Perla Malaysia SDN. BHD.	Malaysia	100%
La Perla Macau Limited	Macau	100%
La Perla Japan KK	Japan	100%
LPGM Middle East Readymade Garments Trading LLC U.A.	Emirates	100%
La Perla Mexico S.A.	Mexico	100%

Approved by the Board of Managing Directors on 14 May 2020 and is signed on its behalf by:

I. Khan

C.S. Vickers

Approved by the Supervisory Board on 14 May 2020 and is signed on its behalf by:

F. Kodellas de la Morena

R.D. Salem

E. Speight





**Company financial statements 2019** 

# INITIALS FOR IDENTIFICATION PURPOSES



# Statement of company income For the year ended 31 December 2019

	Notes	2019	2018
		€000	€000
Result from investments after tax		(23,724)	(75,269)
Result from operations after tax		759	76,587
		(22,965)	1,318

# INITIALS FOR IDENTIFICATION PURPOSES

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# **Statement of company financial position** For the year ended 31 December 2019

After appropriation of the result

	Notes	31 December 2019	31 December 2018
		€000	€000
Assets			
Non-current assets			
Other non-current assets	4		675
		н	675
Current Assets			
Other current assets		129	27
Cash and cash equivalents	5	186	196
		315	223
Liabilities			
Non-current liabilities		-	
		-	
Current liabilities			
Trade payables		556	4
Other current liabilities	_	77	39
		633	43
Total assets/(liabilities)	-	(318)	855
Equity			
Share capital		1,051	1,000
Share premium		21,741	-
Other reserves		(8,559)	(8,225)
Cumulative translation adjustment		(189)	2,290
Retained earnings		(14,361)	5,790
Total equity	6	(318)	855

# INITIALS FOR **IDENTIFICATION PURPOSES**



# Statement of company changes in shareholder's equity

For the year ended 31 December 2019

Notes	Share capital	Share premium	Trans- lation reserve	Other reserves	Retained earnings	Total equity
	€000	€000	€000	€000	€000	€000
Balance at 1 January 2018	1,000	-	-	-	(119)	881
Comprehensive income			3			
Profit/(loss) for the period	-	-	-	-	1,318	1,318
Other comprehensive income	12	ω.	2,290	(8,225)	5,935	-
Total comprehensive income	-	-	2,290	(8,225)	7,253	1,318
Balance at			······································			
31 December 2018	1,000		2,290	(8,225)	7,134	2,199
IFRS 16		-	-	1	(1,344)	(1,344)
Balance at 1 january 2019	1,000	-	2,290	(8,225)	5,790	855
Comprehensive income						
Profit/(loss) for the period			-		(22,965)	(22,965)
Other comprehensive income		-	(2,479)	(304)	2,783	<u> </u>
Total comprehensive income	-	-	(2,479)	(304)	(20,182)	(22,965)
Issued shares						
Issue of share capital	51	22,816	-	-	-	22,867
Transaction cost	-	(1,075)	-			(1,075)
Total issued shares	51	21,741	14	-	4 <u>14</u>	21,792
Balance at						
31 December 2019 6	1,051	21,741	(189)	(8,529)	(14,392)	(318)

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# Notes to the company financial statements

For the year ended 31 December 2019

# 1. Corporate information

#### **Principal** activities

La Perla Fashion Holding N.V. ("the Company") is a public company with limited liability, incorporated under the laws of The Netherlands on 9 September 2016. The Company's registered office is Schiphol Boulevard 127 1118 BG Schiphol, the Netherlands. The company is registered at the Chamber of Commerce at 66809681.

La Perla Fashion Holding N.V. and its Subsidiaries (hereinafter the "Group") operate in the markets of luxury women's and men's underwear and swimwear (hereinafter the "Business"). The activities of design, production and sale (through retail and wholesale channels) are performed by the Group through its network of subsidiaries. The direct subsidiary La Perla Global Management (UK) is the Principal in all intercompany transactions, purchasing goods from the manufacturing entity of the Group and reselling those to the distributors and the commercial subsidiaries.

On 14 May 2020 the Board of Managing Directors authorized the consolidated financial statements for issue. The consolidated financial statements as presented in this report are subject to adoption by the Annual General Meeting of Shareholders, to be held on 15 June 2020.

# 2. Basis of preparation

#### Date of authorisation of issue

The financial statements of La Perla Fashion Holding N.V. for the year ended 31 December 2019 were prepared by management and authorised for issue in accordance with a resolution of the Board of Managing Directors on 14 may 2020.

#### Statement of compliance

The company financial statements of La Perla Fashion Holding N.V. has been prepared in accordance with the statutory provisions of Part 9, Book 2 of the Dutch Civil Code while applying IFRS-based accounting principles. In accordance with subsection 8 of section 362, Book 2 of the Netherlands Civil Code, the measurement principles applied in these company financial statements are the same as those applied in the consolidated financial statements, except for investments in subsidiaries which are carried at net asset value. This means that the principles for recognition and measurement of assets and liabilities and determination of the result of La Perla Fashion Holding N.V. are the same as those applied for the consolidated financial statements.

#### Measurement basis

In the company financial statements of La Perla Fashion Holding N.V., the same accounting principles were applied as set out in the notes of the consolidated financial statements. These principles were consistently applied to all years presented. The amounts in the company financial statements are presented in thousands of euros ( $\mathcal{E}$ ) unless otherwise stated.

As the financial data of La Perla Fashion Holding N.V. (the parent company) is included in the consolidated financial statements, the income statement in the parent company financial statements is presented in condensed form (in accordance with section 402, Book 2 of the Netherlands Civil Code).

#### Functional and presentation currency

The Company's functional currency is the euro, which is the currency of the primary economic environment in which it operates. The Company's performance is evaluated and its liquidity is managed in euros. Therefore, the euro is considered as the currency that most faithfully represents the economic effects of the underlying transactions, events and conditions. The fund's presentation currency is also the euro.

#### **Going Concern**

The director considers the use of the going concern basis of accounting is appropriate. We refer to the note regarding going concern in the consolidated financial statements for the disclosure.

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#### Investments in subsidiaries

Investments in subsidiaries are accounted for using the net asset value. The net asset value of subsidiaries comprises the cost, excluding goodwill, of La Perla Fashion Holding N.V.'s share in the net assets of the subsidiary, plus the share in income or losses since acquisition, less dividends received.

In case the net asset value is negative and the Company is liable for the deficit of the subsidiary, the carrying amount is presented as "provision for the net capital deficit of investments". If the Company is not liable the subsidiary is valued at  $\in$  nil.

# 3. Investments in subsidiaries

Movements of the Company's investments were as follows:

	2019	2018
	€ 000	€000
Balance at 31 December	1,344	-
IFRS 16 adjustment	(1,344)	
Balance at 1 January	-	-
Gain from abargain purchase	<b></b>	76,613
Long term loan La Perla Global Man. UK	23,724	
Translation difference	(2,479)	71 <u>-</u> 2
Actuarial gains	(304)	
Result subsidiary	(20,941)	(75,269)
Balance at 31 December	·	1,344

The company is the 100 % shareholder of the capital of La Perla Global Management (UK) and La Perla Beauty (UK).

La Perla Global Management (UK) is valued at € nil since the underlying company has a negative asset value. The investment is not given a liability undertaking or any other guarantee for this company.

La Perla Beauty (UK) is incorporated on 10 October 2019 and had a net asset value of  $\in$  nil. The company is expected to start activities during 2020.

Direct investments of the Company as per 31 December 2019 are as follows:

Name registered office	Share in issued capital as percentage	
La Perla Global Management UK Limited, United Kingdom	100%	
La Perla Beauty UK Limited, United Kingdom	100%	

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# 4. Other non-current assets

A summary of the other non-current assets is included below:

	31 December 2019	31 December 2018	
	€ 000	€000	
Long term loan Decapo S.à.r.l	-	675	
Total		675	

# 5. Cash and cash equivalents

There are no restrictions on the availability of cash and cash equivalents. They are at the company's free disposal.

# 6. Shareholders' equity

Share capital

As of December 31, 2019 issued and fully paid share capital consists 105,111,112 common shares, each share having a par value of EUR € 0.01 (December 31, 2018: 100,000,000). Authorized capital consists of 500,000,000 shares.

The following table shows the movements in the outstanding number of shares:

	31 December 2019	31 December 2018	
	€ 000	€ 000	
Balance at 1 January	1,000	1000	
Issued on 7 June 2019	26	0	
Issued on 26 august 2019	25	-	
Balance at 31 December	1,051	1,000	

During 2019 the company issued shares on 7 June and 26 august 2019. Both issues consist of 2,555,556 shares with a nominal amount of 25,556 EUR.

#### Share premium

Movement in share premium:

	31 December 2019	31 December 2018
	€000	€ 000
Balance at 1 January	-	1000
Issuance of share capital	22,816	0
Transaction costs for issued share capital	(1,075)	-
Balance at 31 December	21,741	1,000
Cumulative translation adjustment and other reserves	IDEN	INITIALS FOR

Cumulative translation adjustment and other reserves comprised:

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· the exchange impact of the translation of the operation occurred in foreign currency;

• the cumulated effect of actuarial gain and loss generated by the application of IAS 19.

The changes in the shareholders' equity are illustrated in the equity statement of consolidated financial statements. As at 31 December 2019 and 2018, shareholders and the companies of the Group did not hold any treasury shares.

# 7. Differences in equity and profit/(loss) between the company and consolidated financial statements

	31 December 2019	Restated 31 December 2018	
	€ 000	€000	
Equity according to consolidated financial statements	(105,662)	(35,630)	
Negative net asset value of consolidated participating interests	129,068	36,485	
Loan receivable of consolidated participating interests	(23,724)	a	
Equity according to company financial statements	(318)	855	

The difference between equity according to the company balance sheet and equity according to the consolidated balance sheet is due to the fact that that the consolidated participating interest La Perla Management (UK) has a negative net asset value but is carried at  $\in$  nil in the company balance sheet.

# 8. Average number of employees

During 2019 there were no employees (2018: 0).

# 9. Remuneration of the directors

The directors and supervisory board members are considered to be key management and they are entitled to receive a compensation for their respective services in terms of an individual agreement. The remuneration for 2019 is  $\in$  nil (2018:  $\in$  nil)

# 10. Audit fees

The audit fee related to the audit of 2019 in connection with the company financial statements amounts to  $\in$  20 (2018:  $\in$  20).

# 11. Subsequent events

#### Issuance of new shares

In 2020 the company issued 45 million new shares in two tranches. The first tranche consisted of 20 million new shares without subscription rights as approved by the Company's shareholders resolution on the 5 December 2019. The second tranche consisted of approx. 24.5 million additional new shares to be issued by utilizing an existing authorization to issue new shares in the capital of the Company without subscription rights. La Perla intends to use the net proceeds to repay a certain amount of the Group's financial indebtedness, thereby strengthening the capital structure, fund future acquisitions and for general corporate purposes.

#### Covid-19

Since the year end, it has become clear that the spread of the Covid-19 coronavirus will have a material impact on many economies globally both through the effects of the virus itself and the measures taken by governments INITIALS FOR IDENTIFICATION PURPOSES



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Given the emergence and spread of the Covid-19 virus is not considered to provide more information about conditions that existed as at the balance sheet date, this is considered to be a non-adjusting post balance sheet event and so the measurement of assets and liabilities in the accounts have not been adjusted for its potential impact.

Subsequent to the year end, the Covid-19 outspread have materially and adversely affected the supply and demand for the Group's products. Furthermore, the Group has seen a negative impact on its supply chain, its manufacturing functions and its distribution systems. The Board is focused on improving its operations during these difficult times.

The main manufacturing operations are based in Bologna, Italy, which has been significantly affected, including a current lockdown which has been in force during part of 2020. Furthermore, the impact of this has also resulted in critical interruptions of the Company's distribution system. Finally, the Group has seen a number of temporary store closures since the beginning of this year.

The Group continues to operate in these difficult circumstances by focusing on its turnaround plan whilst adjusting for short term measures arising from Covid-19.

Given the uncertainly around the crisis' forward effect on the economy and consumer spending, the Group has suspended its forward guidance as per the disclosure made on April 27<sup>th</sup> 2020 to Euronext. Currently the Group is not in a position to provide forward guidance.

Approved by the Board of Managing Directors on 14 May 2020 and is signed on its behalf by:

I. Khan

C.S. Vickers

Approved by the Supervisory Board on 14 May 2020 and is signed on its behalf by:

F. Kodellas de la Morena

R.D. Salem

E. Speight



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# **Other information**

# **Appropriation of result**

According to the articles of association of the Company, appropriation of result for the year is at the discretion of the annual general meeting of shareholders of the Company, taking into consideration any limitations by Dutch law.

The Board of Managing Directors proposes to add the result for the year to the retained earnings. This proposal has been reflected in the parent company financial statements.

# **Independent Auditor's Report**

The independent auditor's report is included on the next pages.







# Independent Auditor's Report

To the shareholders of La Perla Fashion Holding N.V.

# A. Report on the audit of the financial statements 2019 included in the annual report

#### Our opinion

We have audited the financial statements 2019 of La Perla Fashion Holding N.V. based in Amsterdam. The financial statements include the consolidated financial statements and the company financial statements.

#### In our opinion:

- the accompanying consolidated financial statements give a true and fair view of the financial position of La Perla Fashion Holding N.V. as at 31 December 2019, and of its result and cash flows for 2019 in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code;
- the accompanying company financial statements give a true and fair view of the financial position of La Perla Fashion Holding N.V. as at 31 December 2019, and of its result for 2019 in accordance with Part 9 of Book 2 of the Dutch Civil Code.

The consolidated financial statements comprise:

- 1. the consolidated statement of financial position as at 31 December 2019;
- 2. the following statements for 2019:
  - a. the consolidated statements of comprehensive income;
  - b. changes in equity and cash flows; and
- 3. the notes comprising a summary of the significant accounting policies and other explanatory information.

#### The company financial statements comprise:

- 1. the company balance sheet as at 31 December 2019;
- 2. the company income statement for 2019; and
- 3. the notes comprising a summary of the accounting policies and other explanatory information.



#### Basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the 'Our responsibilities for the audit of the financial statements' section of our report. We are independent of La Perla Fashion Holding N.V. in accordance with the Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore, we have complied with the Verordening gedrags- en beroepsregels accountants (VGBA, Dutch Code of Ethics).

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of uncertainty with respect to the going concern assumption

We draw attention to note 2.2 'Going concern' in the consolidated financial statements which indicates that there is a negative operational cash flow in 2019 and that the group operations depends on continuing financial support and funding from its indirect (major) shareholder.

These conditions indicate the existence of a material uncertainty which may cast significant doubt about the company's ability to continue as a going concern. Our opinion is not qualified in respect of this matter.

#### B. Report on the other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- the management board report;
- other information as required by Part 9 of Book 2 of the Dutch Civil Code.

Based on the following procedures performed, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.



The management board report refers to the combined corresponding figures as if the group already existed in 2017. The corresponding figures of 2017 which are taken into account in the management board report were extracted out of the audited financial statements of the acquired company La Perla Global Management (UK) Limited and combined with the audited financial statements 2017 of the company (by us).

We have to note that we did not audit the corresponding figures of La Perla Global Management (UK) Limited ourselves. La Perla Global Management (UK) Limited 2017 financial statements were audited by Crowe UK Ltd who provided an qualified opinion on 6 December 2019. The basis for the qualified opinion was that they were unable to obtain sufficient audit evidence on the opening balance sheet of the group financial statements because of the existence of multiple uncertainties related to the potential valuation and classifications of the assets and liabilities as at 31 December 2016.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the financial statements.

Management is responsible for the preparation of the other information, including the management board's report in accordance with Part 9 of Book 2 of the Dutch Civil Code and other information as required by Part 9 of Book 2 of the Dutch Civil Code

# C. Description of responsibilities regarding the financial statements

#### Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Part 9 of Book 2 of of the financial statements in accordance with EU-IFRS and Part 9 of Book 2 of the Dutch Civil Code. Furthermore, management is responsible for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, management is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting framework mentioned, management should prepare the financial statements using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

#### Our responsibilities for the audit of the financial statements

Our objective is to plan and perform the audit assignment in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.



Our audit has been performed with a high, but not absolute, level of assurance, which means we may not detect all material errors and fraud during our audit.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional skepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included e.g.:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or
  error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
  resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
  omissions, misrepresentations, or the override of internal control;
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control;
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Concluding on the appropriateness of management's use of the going concern basis of accounting, and based
  on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may
  cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material
  uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the
  financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on
  the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may
  cause a company to cease to continue as a going concern;
- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures; and
- Evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



Because we are ultimately responsible for the opinion, we are also responsible for directing, supervising and performing the group audit. In this respect we have determined the nature and extent of the audit procedures to be carried out for group entities. The work and extent depends on the size and/or the risk profile of the group entities or operations. On this basis, we selected group entities for which an audit or review had to be carried out on the complete set of financial information or specific items.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit.

Zaltbommel, May 14th , 2020

FSV Accountants + Adviseurs B.V.

Signed by

A.A.P.M. Stes MSc RA



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